

OppenheimerFunds[®]

The Right Way to Invest

Retirement Plans for Small Businesses

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Less than 50% of companies with 99 employees or less offer a retirement plan.

Source of data: LIMRA Study Finds Less than Half of Small Business Offer Employee Benefits, January, 28, 2015

Future Realities

Increasing life expectancy

Rising health and long-term care expenses

Decreasing government benefits

Steady inflation

Three Myths...

...that prevent business owners from establishing a retirement plan.

- 1. "My business will subsidize my retirement."
- 2. "I can't afford a plan."
- 3. "Employees want money, not benefits."

Myth #1

"My business will subsidize my retirement."

Fact:

Relying on a single venture is risky





Factors that May Affect the Value of Your Business

Unexpected hardship

Economic downturn

Decrease in the market value of your business

Myth #2 "I can't afford a plan."

Fact:

Today's plans are

- Affordable
- Flexible
- Simple
- Just as advantageous





Myth #3

"Employees want money, not benefits."

Fact:

Employees are increasingly concerned about retirement benefits

What's In It for You?

Postponement of taxes on contributions and earnings until withdrawal¹

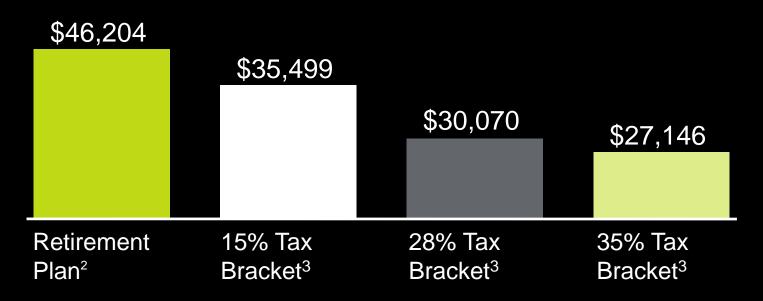
Control over the investment of your account



What's In It for You?

The potential for accelerated growth of savings due to tax-deferred compounding

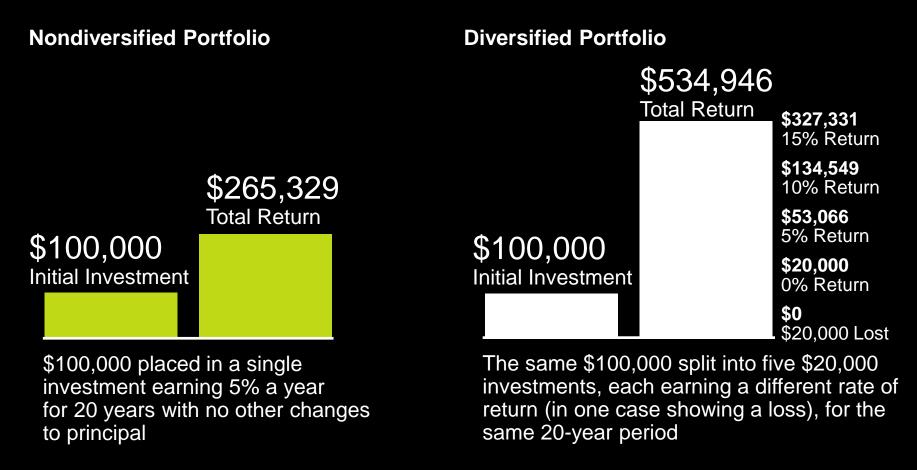
The illustration here shows how much faster money can grow in a tax-advantaged retirement plan relative to a comparable investment in a non-tax-favored vehicle. Assumes \$100 of salary saved per month, 6% rate of return, 20-year savings period.¹



- 1. This hypothetical example is not intended to show the performance of any Oppenheimer fund, for any period of time, or fluctuations in principal value or investment return.
- 2. Retirement assets are taxed when withdrawn. Withdrawals prior to age 59½ may be subject to a penalty tax in addition to ordinary income taxes.
- 3. Example assumes a tax rate of 20% on capital gains for the accounts that are not in a retirement plan. Income tax is calculated on contribution of \$100 pre-tax income. Assumes income taxes paid on contributions to savings and capital gains taxes paid on gains upon withdrawal in a non-tax deferred account

What's In It for You?

Diversification through Mutual Funds



Total return for a particular period is the ending redeemable value of the initial investment at the end of the period shown, assuming reinvestment of all income during the period annually. Actual returns on any particular investment will depend on the particular market factors and risks applicable to that investment. A diversified portfolio does not guarantee greater returns than a non-diversified portfolio. This hypothetical example is not intended to show the performance of any Oppenheimer fund, for any period of time, or fluctuations in principal value or investment return. Retirement assets are taxed when withdrawn. Withdrawals prior to age 59½ may be subject to a penalty tax in addition to ordinary income taxes.

What's In It for Your Business?

Veterinary Practice

Employer contributions are a tax-deductible business expense

Low cost way to add a major incentive to your benefits package

Provides flexibility and control





What's In It for Your Business?

Postponement of taxes on contribution and earnings until withdrawal

Control over the investment of their accounts

Potential for accelerated growth of savings due to taxdeferred compounding

Diversification

Asset allocation¹

Added peace of mind





I've Already Got a Plan, Why Change?

Your situation might call for a new plan

You're ready for the enhanced service, broader options and the experienced investment management that OppenheimerFunds provides

Which Retirement Plan Is *Best* for My Business?

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K PlanSM

Profit sharing

Non-traditional Profit-sharing plans

Defined Benefit

Non-qualified Deferred Compensation

Comparing Plan Types

Maximum Annual Contributions 2015

Employee Deferrals (not including catch-up) and Employer Contributions

Compensation	SIMPLE IRA	SEP IRA	Profit- sharing	Single K	Defined Benefit
\$40,000	\$13,700	\$10,000	\$10,000	\$28,000	Annual benefit as high as \$210,000
\$80,000	\$14,900	\$20,000	\$20,000	\$38,000	
\$100,000	\$15,500	\$25,000	\$25,000	\$43,000	(depends on income, age, years to retirement)
\$140,000	\$16,700	\$35,000	\$35,000	\$53,000	

Calculations are based on an incorporated business making the maximum allowable tax deductible contribution of 25% and does not include catch-up contributions.

Defining Compensation

Incorporated businesses

• W2 wages

Unincorporated businesses

- Earned income
- (Net profits ½ Self-Employment Tax) /
 - (1 + Profit-sharing contribution percentage)

To calculate employee contributions for qualified plans, please refer to the worksheet found in IRS Publication 560 *Retirement Plans for Small Businesses* at http://www.irs.gov

SIMPLE IRA

The Savings Incentive Match Plan is for...

Businesses with 100 or fewer eligible employees that do not maintain another retirement plan

Individuals with self-employment income earned on a part- or full-time basis

Nonprofit organizations (including government entities)

SIMPLE IRA				
SEP IRA				
Payroll Deduction IRA				
401(k)				
Safe Harbor 401(k)				
Single K Plan ^s				
Profit-sharing				
Non-traditional Profit- sharing plans				
Defined Benefit				
Non-qualified Deferred Comp.				

SIMPLE IRA Employee Contributions

Employees can also make pretax salary deferrals equal to the lesser of \$12,500 or 100% of compensation for 2015

Participants age 50 and above can make catch-up contributions equal to \$3,000

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

SIMPLE IRA

Mandatory Employer Contributions

Two ways for employers to fund it

- Dollar-for-dollar match of participant's contributions, up to 3% of compensation
- May be reduced to a minimum of 1% in any two years out of a five-year period

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

SIMPLE IRA

Two ways for employers to fund it

Or

Non-elective 2% contribution of each eligible employee's compensation, regardless of whether the employee makes deferrals to the plan

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

SIMPLE IRA Major Benefits

Employers may contribute up to the maximum allowed

No discrimination testing

Low administration cost

Employee salary deferrals permitted

Employer contributions are tax-deductible

Simple to administer; no annual filing requirements

Limited fiduciary responsibility

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

SIMPLE IRA Considerations

Employer contributions are mandatory

Employees are immediately 100% vested

Contribution ceiling is relatively low when compared to other plans



SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Simplified Employee Pension Plan (SEP)

Ideal for sole proprietors or small business owners with variable earnings and looking for a retirement plan with minimal administration

Individuals with self-employment income, earned on either a full-or parttime basis



SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit





SEP IRA Employer Contribution

Funded solely by the employer

Incorporated businesses can contribute up to the lesser of 25% of compensation or \$53,000 based on the first \$265,000 of compensation (2015)

Unincorporated business can contribute up to 20% of adjusted net profit

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

SEP IRA Major Benefits

Contributions are discretionary and may even be skipped

Permits social security integration

Simple to administer

No government reporting

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

SEP IRA Considerations

Generally, the same percentage of compensation must be contributed for all participants¹

Employees are immediately 100% vested

Part-timers may be eligible for benefits

Tax-deferred employee contributions aren't allowed

Involves top-heavy testing

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit



Payroll Deduction IRA

Available to all business owners looking to provide a valuable employee benefit without expensive administrative costs

No set-up costs

No employer contributions

No employer-based administrative fees

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Payroll Deduction IRA

Employee Contribution

Employees may contribute up to \$5,500 for 2015

In addition, participants age 50 and above can make catch-up contributions equal to \$1,000

Can be funded with a Traditional IRA and/or Roth IRA



Payroll Deduction IRA Major Benefits

Low cost

- No administrative fees or expenses
- Employees fund their own accounts
- Simple to establish and maintain
- No testing or government reporting
- Can complement any retirement plan

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Payroll Deduction IRA

Considerations

Contribution limits are low

Loans are not permitted

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

401(k) Employee Contribution

Participants can contribute up to the lesser of 100% of their compensation or \$18,000 for 2015

In addition, participants age 50 and above can make catch-up contributions up to \$6,000 for 2015



SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

401(k) Employer Contribution

Employer contributions are discretionary

Employers can match salary deferrals based on a variety of formulas

Employers can provide profit sharing contributions based on a variety of formulas

Total employer and employee contributions limited to the lesser of 100% of compensation or \$53,000 for 2015

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

401(k) Major Benefits

Employee salary deferrals permitted Employer match is discretionary Employer profit sharing is discretionary May choose vesting schedule May allow loans and hardship withdrawals Relatively high contribution limit

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

401(k) Considerations

Subject to nondiscrimination and top heavy testing Must file Form 5500 and related schedules More expensive than other retirement options

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Safe Harbor 401(k)

Solution for clients who like flexibility associated with 401(k) plans but not the cumbersome administration:

- Suitable for employers with low employee participation
- Owners and highly compensated employees that can't contribute meaningful amounts

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Safe Harbor 401(k)

Employer Contribution

Matching contribution

Dollar-for-dollar up to 3% of employee compensation, plus

50 cents on the dollar for contributions between 3% and 5% of employee compensation

Non-elective contribution option

3% of compensation for each eligible employee, even if they don't participate in salary deferrals

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Safe Harbor 401(k)

Major Benefits

Nondiscrimination and top-heavy testing automatically satisfied

Highly compensated employees can maximize contributions even if lower paid employees contribute very little

Offers all the same benefits as a traditional 401(k)

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Safe Harbor 401(k)

Considerations

Mandatory safe harbor employer contribution which is 100% immediately vested

Provide adequate notice to employees

Plans must provide 30-day notice

Existing 401(k) plans must amend their plan by the first day of the plan year

Existing Profit-Sharing plans must amend their plan three months prior to the end of the plan year, October 1st

SIMPLE IRA SEP IRA Payroll Deduction IRA 401(k) Safe Harbor 401(k) Single K PlanSM Profit-sharing Non-traditional Profitsharing plans Defined Benefit Non-qualified Deferred

Comp.

Differences Between a SIMPLE IRA and Safe Harbor 401(k)

	SIMPLE IRA	Safe Harbor 401(k)
Plan size (eligible employees)	100 or fewer employees	25+ is optimal
Administration	Low	Low
Testing	No	Yes
Administration	Low	High
Employer funding	Mandatory	Mandatory
Maximum annual employee contribution	Lesser of \$12,500 or 100% of compensation (adjusted for inflation)	Lesser of \$18,000 or 100% of compensation (adjusted for inflation)
Loans and hardship	No	Yes
Option to restrict eligibility	Limited	Yes

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Single K PlanSM

Designed for owner-only businesses

- Owners and immediate family members
- Owners with part-time or seasonal employees who can be excluded from the plan

Businesses can be incorporated (partnerships and corporations) and unincorporated (sole proprietorships)

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^{s™}

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Single K PlanSM Contributions (2015)

Profit-sharing deductible contribution, up to 25% of compensation

Salary deferrals. 100% of employee's compensation up to \$18,000

Catch-up contributions: additional \$6,000 in salary deferrals for individuals age 50 and above

Overall limits cannot exceed 100% of compensation or \$53,000, based on the first \$265,000 of compensation

SEP IRA
Payroll Deduction IRA
401(k)
Safe Harbor 401(k)
Single K Plan sm
Profit-sharing
Non-traditional Profit- sharing plans
Defined Benefit
Non-qualified Deferred Comp.

Single K PlanSM Roth 401(k) Feature

Save for retirement through Traditional (pretax) and/or Roth (after-tax) investing

No income limits

Salary deferral contributions only

Contribution limit for both Roth 401(k) and Traditional 401(k) contributions

- \$18,000 in 2015, plus
- \$5,500 age 50 catch-up
- Contributions may be split between Traditional 401(k) and Roth 401(k) contributions within these limits



SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s[™]

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Single K Plansm

Major Benefits

Employee salary deferrals permitted

High contribution limit

Low cost: No set-up fee or annual administrative charge to employer

Simple to administer

Access to account: Loans and hardship withdrawals

Roth 401(k) feature available

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Single K PlanSM Considerations

Not available to businesses with employees

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K PlanSM

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Businesses of all sizes

Individuals with self-employment income, earned on either a full-or parttime basis





SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit



Employer contributions

Maximum contribution limited to the lesser of 100% of participant's annual compensation or \$53,000 for 2015

Self-employed individuals can shelter up to 20% of adjusted net profit

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Major Benefits

Contributions are discretionary Relatively high contribution limit Permits Social Security integration May exclude part-timers

May choose vesting schedule

May allow loans and hardship withdrawals

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Considerations

Generally, the same percentage of compensation must be contributed for all participants¹

Tax-deferred employee contributions not allowed

Moderate administration and paperwork

Requires government reporting

Involves top-heavy testing

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit



Non-traditional Profit-sharing Plans

Age-weighted, New Comparability and Super Comp

Profit-sharing plan with greater flexibility

Testing based on reasonably expected benefits at retirement, not on allocations of contributions to the plan

Allow for larger contributions to older, higher paid owners and employees

SIMPLE IRA SEP IRA Payroll Deduction IRA 401(k) Safe Harbor 401(k) Single K PlanSM Profit-sharing Non-traditional Profitsharing plans Defined Benefit Non-qualified Deferred Comp.

Non-traditional Profit-sharing Plans Age-weighted

Suitable for owners and principals of small companies who:

- Seek contribution flexibility
- Want larger portion of plan contributions for themselves
- Are older and more highly paid than the rest of the workforce

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Non-traditional Profit-sharing Plans

Age-weighted

Contributions allocation based on following factors:

- Current age
- Retirement age, usually age 65
- Years to retirement
- Present value of dollar at retirement based on an assumed interest rate (6% 8%)
- Current compensation

SIMPLE IRA
SEP IRA
Payroll Deduction IRA
401(k)
Safe Harbor 401(k)
Single K Plan sm
Profit-sharing
Non-traditional Profit- sharing plans
Defined Benefit
Non-qualified Deferred

Non-traditional Profit-sharing Plans Age-weighted

Non-discrimination testing recognizes the time value of money

- A dollar invested by younger employees will be worth more at normal retirement age than a dollar similarly invested by an older employee
- Plans designed to provide benefits that will be equally valuable at retirement age must provide a higher contribution for an older worker than for a younger worker

SEP IRA Payroll Deduction IRA 401(k) Safe Harbor 401(k) Single K Plan SM
401(k) Safe Harbor 401(k)
Safe Harbor 401(k)
Single K Plan ^{sм}
Profit-sharing
Non-traditional Profit- sharing plans
Defined Benefit
Non-qualified Deferred Comp.

Age-weighted

Major Benefits

Contributions for older employees may be considerably higher than those made for younger employees

Employers can contribute up to the lesser of 100% of compensation or \$53,000 for 2015

Same flexibility as traditional Profit-sharing plans

SIMPLE IRA SEP IRA Payroll Deduction IRA 401(k) Safe Harbor 401(k) Single K PlanSM Profit-sharing Non-traditional Profitsharing plans Defined Benefit Non-qualified Deferred Comp.

Age-weighted Considerations

No prototype available

Higher cost of administration

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Non-traditional Profit-sharing Plans

New Comparability

Suitable for owners and principals of small companies who:

- Seek contribution flexibility
- Want larger portion of plan contributions for themselves
- Are older than the rest of the workforce

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Non-traditional Profit-sharing Plans

New Comparability

Takes Age-weighted a step further

Uses specific employee classifications-rather than strictly age-to design contribution levels for participants

Participants are divided into two or more classes

Classes based on any reasonable criteria: ownership, job, tenure, age



New Comparability

Major Benefits

Usually very substantial contributions are made for one group (favored group), with much lower contributions for the other employees

Cost of providing benefits to other employees can be remarkably low

Employers can contribute up to the lesser of 100% of compensation or \$53,000 for 2015

Same flexibility as traditional Profit-Sharing plans

SEP IRA
Payroll Deduction IRA
401(k)
Safe Harbor 401(k)
Single K Plan ^{sм}
Profit-sharing
Non-traditional Profit- sharing plans
Defined Benefit
Non-qualified Deferred Comp.

SIMPLE IRA

New Comparability

Considerations

No prototype available

Higher cost of administration

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Non-traditional Profit-sharing Plans Super Comp

Safe Harbor 401(k) plus New Comparability Profit-sharing plan

Suitable for owners and principals of small companies who:

- · Have consistently failed discrimination testing
- Make contributions of 5% or more
- Want to max out contributions for owners and highly compensated employees
- Want a larger portion of plan contributions for themselves

SIMPLE IRA
SEP IRA
Payroll Deduction IRA
401(k)
Safe Harbor 401(k)
Single K Plan ^{sм}
Profit-sharing
Non-traditional Profit- sharing plans
Defined Benefit
Non-qualified Deferred Comp.

Non-traditional Profit-sharing Plans Major Benefits

No 401(k) nondiscrimination testing on Safe Harbor contributions

No top-heavy problems

Maximum salary deferrals for highly compensated employees

Maximum Profit-Sharing allocations for highly compensated employees

Minimum contributions for other employees

SIMPLE IRA
SEP IRA
Payroll Deduction IRA
401(k)
Safe Harbor 401(k)
Single K Plan sm
Profit-sharing
Non-traditional Profit- sharing plans
Defined Benefit
Non-qualified Deferred

Super Comp

Considerations

No prototype available for New Comparability

Mandatory Safe Harbor 401(k) contribution

100% immediate vesting for 401(k) deferrals and Safe Harbor employer contributions

Provide adequate notice to employees

- Plans must provide 30-day notice
- Existing 401(k) plans must amend plan by first day of plan year
- Existing Profit-sharing plans must amend plan three months prior to the end of the plan year, October 1st

SIMPLE IRASEP IRAPayroll Deduction IRA401(k)Safe Harbor 401(k)Single K PlanSMProfit-sharingNon-traditional Profit-
sharing plansDefined BenefitNon-qualified Deferred
Comp.

Defined Benefit

Provides specific benefit at retirement

Suitable for:

- Small, high revenue companies and professional groups
- Older business owners who want to accumulate retirement assets in a short time

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

Defined Benefit

Major Benefits

No other qualified plan allows for higher contributions than defined benefit plans

Maximum retirement benefit is 100% of compensation up to a maximum of \$210,000 a year (2015)

Employees know how much they can expect to receive at retirement

May contribute to a defined contribution plan and still fund a defined benefit plan

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SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit



Defined Benefit

Considerations

More expensive to establish and maintain

Quarterly plan contributions are required

Benefits must be paid, regardless of how plan's investments perform

SIMPLE IRA

SEP IRA

Payroll Deduction IRA

401(k)

Safe Harbor 401(k)

Single K Plan^s™

Profit-sharing

Non-traditional Profitsharing plans

Defined Benefit

One Other Myth:

It Doesn't Matter Who Provides Your Retirement Plan

What to Look for in a *Plan Provider*

The experience and principles that underlie its promises

The quality and range of its investments

The ease, convenience and service inherent in its products

The Right Way to Invest

Insist on solid, long-term performance Do what you say you're going to do Embrace a disciplined, collaborative approach to investing Know the difference between risk and risky Encourage financial planning and professional advice Be user friendly

Investment Choice



Conservative funds generally carry a lower level of risk but also offer lower rates of return. Aggressive funds generally carry a higher level of risk but have the potential to offer a higher rate of return.

Support Services

Regular account statements make it easy to track investment growth

Fund exchange privileges¹

24-hour voice response system

Internet capabilities

Toll-free number for our Customer Service Reps

Regular communications highlighting the plan's value

Education materials that enhance retirement planning and investment skills



Thank You!

Mutual funds are subject to market risk and volatility. Shares may gain or lose value.

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