

Jan/Feb 2020

## NEW UPDATED LOOK

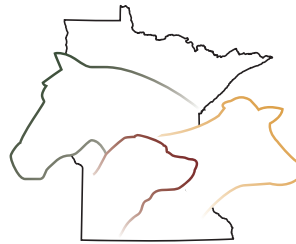
Visit [mvma.org/newsletter](http://mvma.org/newsletter)  
for an online version with  
hyperlinks

### Ann Bancroft

FEATURED ANNUAL MEETING  
KEYNOTE SPEAKER



Don't miss Ann Bancroft at the Annual meeting this year. Ann Bancroft is a world-renowned polar explorer, adventurer, and animal enthusiast. She is best known for being the first woman in history to cross the ice to both the North and South Poles and as the founder of the Ann Bancroft Foundation. Her work to break down barriers for women is inspirational. Listen to her tell stories of perseverance and ingenuity and how adapting to change is instrumental when exploring new horizons.



**MVMA**  
Minnesota Veterinary  
Medical Association

## MVMA MESSENGER

*Leading Minnesota's Veterinary Profession*



### UGLY SWEATER HOLIDAY PARTY

Recap on MOVE and POTL End of the Year Party

On Wednesday, December 11, the MOVE team along with MVMA Power of Ten Leadership Program (POTL) threw an end of the year ugly sweater holiday party. The event had a great turnout and was held at Summit Brewing Company's Ratskeller Taproom in St. Paul. Member and nonmember DVMs along with vet students were encouraged to attend.

Attendees had the opportunity to learn about and donate to local veterinary nonprofits; Minnesota Veterinary Medical Foundation (MVMF), Vet Partners Cares, Minnesota Association for Pets in Crisis (MNAPC), Vet League Rescue, and Basic Animal Rescue Training (BART). The holiday party was able to raise over \$3,000 for the nonprofits, thanks to generous patrons and a match/donation from MOVE.

The event also offered an open mic for veterinarians to share their stories. The theme of the open mic was *strangest gift from a client* or

### Highlights

Capitol Report	p. 4
Lastest MOVE Event	p. 1, 6
Ridgewater VT Program	p. 8 - 9
What's New at the U?	p. 18 - 19
Classifieds	p. 22 - 27

VISIT [MVMA.ORG](http://MVMA.ORG)

*Continued on page 6*



## President's Message

by Dr. Joni Scheftel

Hi Everyone,

We just learned that the Minnesota X-Ray Rulemaking Advisory Committee has been meeting to update Minnesota's radiology rules. The rules applying to veterinarians will likely be discussed at the Wednesday, Feb. 5, 2020 meeting, which will be held from 1-4 pm in 144/145B Freeman Building, 625 N Robert Street in downtown Saint Paul.

If the committee doesn't get to the veterinary rules on Feb. 5, then they will be considered on March 25. There is one person on the committee representing the veterinary community, a veterinary technician from Melrose. There will be an opportunity for input during a comment period at the end of the meeting. I plan to attend, but it is important that practicing vets also be available to comment at this meeting, including equine vets who use radiology equipment in the field. Some of you may remember a close call many years ago involving radiology rules that would have been difficult for many veterinary facilities to implement. MVMA organized a response that prevented their adoption.

Please let Dan Tjornehoj at the MVMA office know if you can help out with this.

Here is the link to the current rules:

Chapter 4732, part 4732.0875 - <https://www.revisor.mn.gov/rules/4732.0875/>

[rules/4732.0875/](https://www.health.state.mn.us/communities/environment/radiation/xray/rules/xrayrulerev.html)

Here is the link to the X-ray Rule Revision website: <https://www.health.state.mn.us/communities/environment/radiation/xray/rules/xrayrulerev.html>

My veterinary public health hero this time is Dr. Larissa Minicucci, who died on November 16 from colon cancer at the age of 45. A public health professor at the College, she was known for her passion for teaching and community service. One of the programs that Larissa helped start and run was SIRVS: the Student Initiative for Reservation Veterinary Services, a student-run program that provides veterinary care to underserved people in diverse settings. Students get valuable surgical and medical experience, gain confidence, and experience the impact of our profession on people's lives. Larissa directed the College's DVM/MPH program and co-directed the Public Health Residency for many years. Both are nationally

## MVMA MESSENGER

The MVMA Messenger, formerly known as MVMA News, is published bi-monthly by the Minnesota Veterinary Medical Association, it is distributed free of charge to all its members. The deadline for all materials is the 7<sup>th</sup> of the month prior to publication. Display advertising is available at the Executive Director's discretion. Contact the MVMA for more details.

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### CONTACT THE MVMA

Minnesota Veterinary  
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101 Bridgepoint Way, Suite 100  
South Saint Paul, MN 55075  
651-645-7533  
[www.mvma.org](http://www.mvma.org)  
[info@mvma.org](mailto:info@mvma.org)

### MVMA OFFICE STAFF

**Dan Tjornehoj**  
Executive Director  
[dant@mvma.org](mailto:dant@mvma.org)

**Kelly Andrews**  
Assistant Executive  
Director  
[kellya@mvma.org](mailto:kellya@mvma.org)

**Nicole Kast**  
Continuing  
Education Program  
Manager  
[nicolek@mvma.org](mailto:nicolek@mvma.org)

**Megan Nadeau**  
Marketing and  
Communications  
Coordinator  
[megann@mvma.org](mailto:megann@mvma.org)

**Maria Nellesen**  
Certification and  
Systems Coordinator  
[mariaN@mvma.org](mailto:mariaN@mvma.org)

**Mandy Richter**  
Administrative  
Assistant  
[mandyr@mvma.org](mailto:mandyr@mvma.org)

# Calendar of Events

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## January 9, 2020

**MVMA Winter Seminar.** Essentials for the Rural Ruminant Practitioner, Arrowwood Resort & Conference Center, Alexandria, MN. Go to [mvma.org/seminars](http://mvma.org/seminars) for more information.

## January 9-12, 2020

**AVMA Veterinary Leadership Conference.** Chicago Marriott Downtown Magnificent Mile. VLC is the veterinary profession's premier conference for leadership development. Unique mix of CE sessions, AVMA governance meetings and networking will expand and hone leadership skills. [Avma.org/events](http://Avma.org/events).

## January 23, 2020

**MOVE at the Science Museum.** Join MOVE at the Science Museum of Minnesota as we discuss social media at the SM<sup>2</sup> event. Free and open to all DVMs and their families. Learn more about how you can get your FREE tickets at [www.mvma.org/upcoming-move-events](http://www.mvma.org/upcoming-move-events)

## January 28-29, 2020

**MN Pork Congress.** Swine specific tradeshow and education event. Minneapolis Convention Center. Visit [mnporkcongress.com](http://mnporkcongress.com) for more information.

## February 12-13, 2020

**Iowa VMA Winter Conference.** Prairie Meadows Convention Center, Altoona, IA. For more information contact [ivma@iowavma.org](mailto:ivma@iowavma.org).

## February 16-19, 2020

**WVC 92<sup>nd</sup> Annual Conference,** Las Vegas, NV. Visit [wvc.org](http://wvc.org) for more information.

## February 20-22, 2020

**MVMA 123<sup>rd</sup> Annual Meeting.** Featuring keynote speaker Ann Bancroft-author, teacher and adventurer! Minneapolis Hilton. For the most up-to-date information go to: [mvma.org/annual-meeting](http://mvma.org/annual-meeting).

## UPCOMING MVMA LUNCH'N'LEARNS

**FREE Online Lunch 'N Learn Sessions** -2<sup>nd</sup> Tuesdays of each month from Noon – 1:00 pm. Open to MVMA Members ONLY. Register online at [mvma.org/lunch-n-learn](http://mvma.org/lunch-n-learn). Attendees receive: 1 interactive CE credit.

**January 14** – Medical Insurance for Pets: What Vets Do and Don't Need to Know – Kate An Hunter, DVM, Trupanion

**January 23** – The Veterinarian's Role in Wildlife Rehabilitation – Julia Ponder, DVM, MPH, The Raptor Center, CVM, UMN

**January 28** – Triaging Wildlife – Renee Schott, DVM, CWR, Wildlife Rehabilitation Center of Minnesota

**February 11** – Key Performance Indicators – David Kelling, CPA, MBT, Kelling, Boscovih & Company LTD

**March 10** – How to Avoid and Treat Extraction Complications in Dogs and Cats – Gary Goldstein, DVM, FAVD, DAVDC, Lakefield Veterinary Group


recognized programs. She was involved in MVMA and served as co-chair of the Public Health Committee. Anyone involved in public health in Minnesota knew, loved and respected Larissa Minicucci. She was very funny and always positive. We will remember her that way.

Ann Bancroft will be the keynote speaker at the Annual Meeting (Feb 20-22) and the CE program is excellent. I hope to visit with you there and

look forward to hearing your thoughts on veterinary issues of the day, and what MVMA can do better. This is my last newsletter column and my last opportunity to encourage you to get involved in MVMA. Consider this a personal invitation to do so!

Hope your holidays are full of joy. We have so much to be grateful for as veterinarians, and so much opportunity to do good in the world. Thanks

for all you do for animals and for people. And thank you for the opportunity to serve as president. It has been an honor. Sincerely,



Joni



# Capitol Report

by Dr. Thomas Hagerty

At the November Government Affairs Committee (GAC) MVMA lobbyists, Cory Bennett, provided a legislative report to members. The DFL controls the Minnesota House of Representatives in the 2019-20 biennium, with Republicans retaining a two seat majority in the Senate. In the fall of 2020 the election of all 134 state representative and 67 state senate seats will determine the composition of the legislature going into 2021. The Governor will not be up for re-election until the fall of 2022. The upcoming redistricting process may result in Minnesota losing a representative in Washington but potentially greater impact statewide as district lines are redrawn giving the party in power the ability to seek stronger party control in the future.

While the governor, legislative leaders and legislators will be focusing on sizable items such as health care, transportation, education and a bonding bill, MVMA will be actively engaged on several different fronts including supporting ongoing funding requests for the College of Veterinary Medicine, Veterinary Diagnostics Lab, Board of Animal Health, and the Board of Veterinary Medicine. Other top tier issues for the MVMA will be to seek passage of the veterinary immunity bill that provides immunity to veterinarians when animal cruelty is reported. We will also be monitoring legislative proposals pertaining to the state's prescription monitoring program (PMP), the veterinary prescription monitoring program (VPMP). The MVMA will also advocate for the creation of a statewide registry of dangerous dogs.

The Minnesota Legislature will have a projected \$1.3 billion surplus, according to the November budget forecast to work with in this upcoming legislative session as they look to use some of these funds. Hopefully this positive funding level will work favorably in our efforts to move forward the budget requests of the University of Minnesota School of Veterinary Medicine, Veterinary Diagnostic Laboratory, Board of Animal Health, and other funding initiatives that benefit, the practice of veterinary medicine and the patients we treat.

In the 2020 Legislative Session, MVMA intends to push legislation that provides immunity from civil or criminal liability for licensed veterinarians (or their agents) who report known or suspected animal neglect, cruelty, or abuse as long as the veterinarian is providing services in the normal course of business. Rep. John Lesch (DFL- St. Paul) visited with MVMA Government Affairs Committee members in November. It is his committee that will be debating this bill in the House Judiciary Committee in 2020 after it passed out of the Agriculture Committees in the House and Senate in 2019.

Also this year, MVMA will be supporting legislation that creates a statewide dangerous dog database with the Department of Public Safety. Dr. Phil Nelson (GAC member) is the MVMA member who brought this issue to the forefront and to the GAC meeting in 2018. He was instrumental in working with his legislator and other legislators in crafting legislation. Dr. Nelson is committed to this issue and getting legislation reintroduced in 2019. MVMA believes that the Public Safety Office is best suited to oversee this activity. The 2020 Legislative Session begins February 11th and will adjourn on May 18th.

During the Fall Government Affairs Committee meeting, MVMA lobbyists, Cullen Sheehan and Cory Bennett, discussed the various bills that will be carried over from the 2019 legislative session while also looking ahead to the 2020 legislative session. The committee also discussed the Companion Animal Board legislation that will be revisited by legislators in 2020. Some committee members expressed concerns if certain disease and animal health responsibilities are removed from the Minnesota Board of Animal Health. The MVMA lobbying team will remain diligent in monitoring this legislation and educating legislators about potential impacts to the veterinary industry.

Dr. Margaret Gordon provided an update on the work of the MVMA Small Animal Welfare Committee especially pertaining to a proposed Rescue Certification Program. The goal of the voluntary program is to outline basic animal





## Welcome New MVMA Members

### Active

Dr. Mori Afraz  
Dr. Emmily Bergstedt  
Dr. Jamie Dean  
Dr. Laura Durant-Elliott  
Dr. Rachael Garske  
Dr. Madeline Hogg  
Dr. Jessica Horton  
Dr. Ariana Houge-Liebsch  
Dr. Hana Kazunas  
Dr. Danna Kedrowski  
Dr. Susan Meier  
Dr. Bernadette Rivet  
Dr. Rose Rodriguez  
Dr. Mary Watson  
Dr. Linda Wolf  
Dr. Darrick Yamaguhi

### Affiliate

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Ms. Caitlin McMahon

### Associate

Dr. Anthony Guerino  
Dr. Phillip Hanson  
Dr. Amber Sombke

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*Carr Healthcare Realty*  
Ms. Kelly Prchal  
*CareVet Health*  
Ms. Jean Scott  
*Scott Build, Inc.*

care and organizational standards for rescue organizations to attain for certification.

Cullen also emphasized the importance of in-district clinic visits with legislators and the importance of attending MVMA's 2020 Day at the Capitol on April 1st (see the registration form in this newsletter). Please contact the MVMA office if you need more information about this event, about hosting a legislator in your clinic, or about attending the day at the Capitol. Also, contact the MVMA office if you are interested in becoming a member of the GAC or if you would like to make a contribution to VET-PAC which helps our legislative advocacy team in working with legislators and advancing the MVMA's legislative agenda.

## Save The Date

**MVMA Day at the Capitol**  
**Wednesday, April 1, 2020**  
**12:00 pm to 4:00 pm**

Spend the day at the State Capitol telling lawmakers what we do, how we provide the best care for animals, and the important impact we have on Minnesota Communities.

- Meet your state legislator and talk about issues important to you, your business, and the veterinary industry. No charge, but pre-registration is required to schedule a legislative visit.
- Enjoy the camaraderie of your colleagues and learn more about MVMA's legislative agenda.

Local constituents like you have the highest amount of influence with their legislators when issues of significance arise at the state capitol. It is important for veterinarians to meet their local leaders and express their views and expertise on legislation that affects the profession and the health of animals.



Register online at [bit.ly/VetDay2020](https://bit.ly/VetDay2020)

## UGLY SWEATER HOLIDAY PARTY CONTINUED...

*strangest foreign body.* The laughs were endless. Congratulations to our open mic winner, Dr. Jim Winsor, and to Dr. Brittany Borck, who wore the ugliest sweater.

Don't miss MOVE's next event at the Science Museum of Minnesota on January 23, 2020. For more information and to get your free tickets visit [mvma.org/upcoming-move-events](http://mvma.org/upcoming-move-events).



## Are You Interested in MVMA's Power of Ten Leadership Program?

*"The Power of Ten has been a valuable investment of my time. The program has provided me with a lot of great information and introduced me to a lot of the topics including veterinary involvement in government affairs, starting or acquiring a practice and practice management. I have enjoyed each meeting and discussion."*

*-Dr. Holly Lillegaard Rudolf*

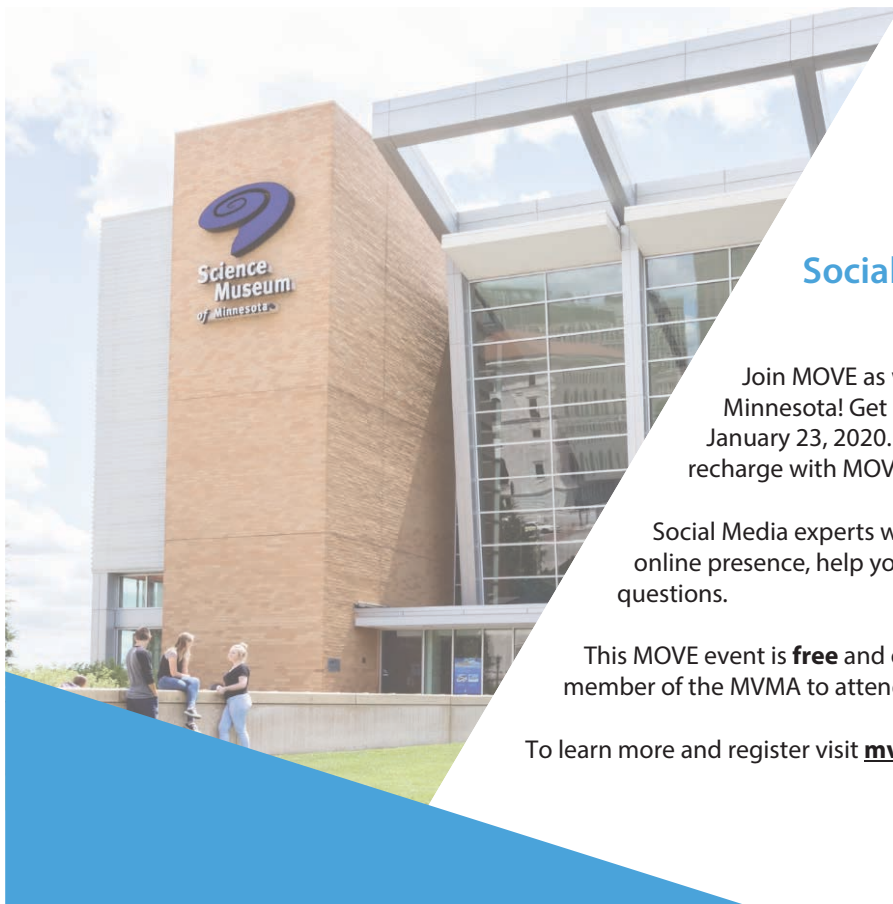
The Power of Ten Leadership (POTL) Program is designed to cultivate leadership capacity in recent graduates and provide learning experiences that will enrich the individual and benefit the individual's practice, community, and profession.

The POTL Program will provide ten recent graduates (graduated from a college of veterinary medicine with a DVM degree within the last ten years) with leadership development sessions over an eight-month period. MVMA will provide topic experts that not only convey the key learning points about leadership, but also deepen the understanding of

class members on a number of related topics. The sessions will be face-to-face meetings in the Twin Cities (usually 6-9 pm).

The next POTL class will begin in March or April and conclude before the MVMA Annual Meeting in February 2021. A MVMA POTL graduate member will chair each session and introduce the topic and guest speaker. Please contact the MVMA ([dant@mvma.org](mailto:dant@mvma.org)) or call 651-645-7533 to find out more and to register for 2020 sessions (limited openings). There is no charge for participation and dinner is provided at each session.





## Social Media x Science Museum = SM<sup>2</sup> January 23, 2020

Join MOVE as we explore the Science Museum of Minnesota! Get **FREE** tickets for you and your family on January 23, 2020. Have access to the museum all day, then recharge with MOVE at 6:30 pm for food and refreshments.

Social Media experts will be available to show you how to build your online presence, help you handle bad reviews, and to answer all your questions.

This MOVE event is **free** and open to all DVMs - you do not need to be a member of the MVMA to attend.

To learn more and register visit [mvma.org/upcoming-move-events](https://mvma.org/upcoming-move-events).



## Time for a Wellness Check?

We can help you with that. MVMA Wellness and Peer Assistance chair, Dr. Marceen Hammer and Assistant Director, Kelly Andrews recently attended the AVMA Wellness Summit in Chicago. A lot of statistics and concepts were taught. Our mental wellbeing requires work. Steps to keeping yourself healthy; to be mindful, to have self-compassion, and to be aware of your own core values. If you have an interest in serving on the Wellness and Peer Assistance Committee please let the MVMA know at [info@mvma.org](mailto:info@mvma.org).

The MVMA prioritizes veterinary wellness and have scheduled upcoming trainings and support groups at our Annual Meeting in February. Supporting member, Colleen Crockford with Crockford Consulting, offers compassion fatigue and moral resilience trainings and you will save money as an MVMA member.

## WELLNESS AT THE UPCOMING MVMA CONVENTION FEBRUARY 20-22, 2020:

**Thursday, February 20, 2020 – WeGive Track**  
9:00 AM – 5:00 PM

**Building Moral Resilience to Combat Moral Stress**  
Ms. Colleen Crockford

**QPR: Question, Persuade, Refer**  
Mr. Wil Sampson-Bernstrom  
Sponsored by NAMI - MN

**Toxic Venting: Stopping the Cycle and Moving Forward**  
Ms. Athena Diesch-Chham

**Friday, February 21, 2020**  
5:00 PM – 6:00 PM

**MVMA Peer Support Group**  
The MVMA peer support group is for annual meeting attendees and presenters to gather to share common experiences, challenges and strategies for dealing with life. The group will be moderated by Colleen Crockford, veterinary Social Worker, who specializes in the needs of the veterinary professional community. Come meet our therapy dog! Everyone is welcome!

Some topics of conversation may include:

- Moral Stress / Compassion Fatigue / Burnout
- Mental Health / Emotional Support
- Chemical Use and Dependency
- Life Challenges



# Ridgewater College Veterinary Technology Program

By Maria Nellesen, BA, CVT, VTS (Dentistry)

In the beautiful, small town of Willmar, Ridgewater College houses a veterinary technology program in the Agriculture and Veterinary Science building. Collectively, Agriculture Science Technology students represent 10% of the Willmar campus student population with upwards of 350 students in those programs. There is about 100 – 120 veterinary technology students. An enthusiastic and knowledgeable program chair, Dr. Allen Balay greeted me and was excited to boast about the Veterinary Technology program and students. The Veterinary Technology program was brought to Willmar from the University of Minnesota - Waseca when that campus closed in the early 1990's. Dr. Balay started teaching at Ridgewater in 1995 and has been with the program ever since. The program staff consists of 2 faculty veterinarians, 3 faculty certified veterinary technicians, and 3 certified veterinary technician lab assistants.

Their staff is unique because their "newest" member has been there for over 10 years, and they are level 3 Fear-Free certified. This speaks of the dedication to these new graduates that behavior is such an important tool when dealing with the various temperaments of pets. In addition, first year students complete the level-one Fear-Free certified program and second year students complete the level-two Fear-Free program.

Dedication to students is a core value of this program. Their student to instructor ratio is 8:1; while in many second-year courses including surgery, it is 6:1. Each year, "scholastic achievement in academics" and "excellence in leadership" awards are handed out to deserving students. Students are also given the opportunity several times yearly to volunteer with local shelters doing vaccine clinics where they work on 60-70 animals per evening at the surrounding counties' fairgrounds. Since the program has a Student Chapter of the National Association of Veterinary Technicians in America



(SCNAVTA) chapter, they work on a variety of service projects throughout the year consisting of offering low cost baths, nail trims and microchip services.

Right now, they cap their admission at 64 new students into the program each year. Since the largest attrition is between the first and second year, they developed a "coating ceremony", at which all the second-year students are awarded a monogrammed lab coat. "This not only emphasizes professionalism but a level of accomplishment for these students", explains Dr. Balay. In addition, all the veterinary technology students have their picture taken and displayed within the hallways. This year, Ridgewater College also transferred 6 students from the now closed veterinary technology program at Argosy University. These students have transitioned quite smoothly into Ridgewater College.

The program works with several rescue agencies to provide cats and dogs for their program. About 10-14 cats and 10 dogs are housed on-site for students to complete full work-ups on them, which involve thorough weekly examinations, vaccines, bloodwork, treatment if necessary and a spay/neuter. The animals receive enrichment while on campus; each student is expected to complete a weekly enrichment interaction or walk with one dog and cat. The campus has a large fenced-in area where dogs can run and play and cats are let out of their kennels to play and run in an indoor-enclosed area. They have a "talkative" cockatiel named Twitter Joe on site whose specialty is "wolf whistles" (he was a little shy when I was there), and a very handsome yellow-footed tortoise named Torti who was very friendly and social.

There is a clinic onsite in which 4<sup>th</sup> semester

students answer phones, schedule and do appointments for students, staff and the public. Since it is a well-care clinic, only vaccines, nail trims and heartworm tests are offered and provided by the students. One of the faculty veterinarians is in attendance during the clinic hours. No diagnostic tests, surgeries or other services are provided. The clinic has very limited hours and sick animals are referred to local clinics.

This site visit to Ridgewater College was truly inspirational and extraordinary. I believe students are receiving not only the best possible education but also taught other valuable skills for their career. For example, the Veterinary Technology National Exam (VTNE) preparation class is required for all students and students are taught the importance of credentialing in their field. Even though Willmar is a jaunt from the Twin Cities, it is definitely worth looking into when pursuing a veterinary technology career.

Do you have a story to tell? Send us an email at [info@mvma.org](mailto:info@mvma.org) and we'll schedule a visit to see you too!

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# The MVMF is Making a Difference

## 2020 SILENT AUCTION DONATION

During the 123<sup>rd</sup> MVMA Annual Meeting (Feb. 20-22) the Minnesota Veterinary Medical Foundation holds a Silent Auction to support the gifting of MVMF scholarships and grants. Donating silent auction items is a meaningful way for veterinarians, their families, veterinary medical corporations, and friends of veterinary medicine to invest in the MVMF's mission. **We ask you to consider making a tax-deductible donation for the Silent Auction.** Examples of past gifts: sports tickets, travel vouchers, entertainment tickets, spa packages, hotel stays, hand-crafted items, gift baskets, etc.

Name \_\_\_\_\_

Organization \_\_\_\_\_

Select who should be acknowledged as the donor: ☐ Name ☐ Organization

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Item(s) Donated \_\_\_\_\_

Estimated Value \$ \_\_\_\_\_

☐ I will also donate wine for the MVMF Wine Pull



### Delivery of Items

☐ I will send item(s) to MVMA by February 3<sup>rd</sup>.

☐ I will bring item(s) to MVMA 123<sup>rd</sup> Annual Meeting.

☐ I would like to make a Tax-Deductible cash contribution to the MVM Foundation.  
Contribution amount: \$ \_\_\_\_\_

☐ Check Enclosed \_\_\_\_\_

Credit Card: ☐ Visa ☐ MasterCard ☐ AmEx ☐ Discover

Signature: \_\_\_\_\_

Card number: \_\_\_\_\_

Exp: \_\_\_\_\_ CVV: \_\_\_\_\_ Billing Zip: \_\_\_\_\_

Please return this form to:

**MVM Foundation**

101 Bridgepoint Way, Suite 100, South St. Paul, MN 55075

Fax: 651-645-7539

Email: [info@mvmfcares.org](mailto:info@mvmfcares.org)

Phone: 651-645-7533

# Thank You!

Thanks to the generosity of our supporters, in 2019 the MVMF was able to award **\$76,000** in scholarships to DVM and vet tech students, and **\$50,685** in non-scholarship grants, totaling **\$126,685** in award contributions from MVM Foundation.

Since being founded in 1990, the MVMF has given over **\$1,458,000** in total support.

Together we can continue to **make a difference** for veterinary students, animal health organizations, animal agriculture education, hands-on learning opportunities for youth, and community initiatives across Minnesota.





# 123<sup>rd</sup> MVMA Annual Meeting is Almost Here - Register Soon!

The MVMA will host the 123<sup>rd</sup> MVMA Annual Meeting at the Hilton Minneapolis downtown on Thursday, February 20 - Saturday, February 22. We are thrilled about this year's exceptional educational programming offered in the areas of small animal, public health, comparative medicine, bovine, equine, small ruminant, swine, practice management; and last year's new track, WeGIVE (Wellness and Gender in Veterinary Environments) is returning! On Wednesday, February 19 there will be two full-day pre-Annual Meeting trainings:

1. **Animal Cruelty**
2. **Biological Incidents Awareness**

Other educational highpoints include the general session, Blockchain: *What Is It and Why Should I Care* presented by **Jennifer van de Ligt, PhD**, Associate Director of the Food Protection and Defense Institute, a Department of Homeland Security Center of Excellence at the University of Minnesota.

The Just in Time lunch discussion on Chronic Wasting Disease: *Where Are We Now?* Intriguing breakfast sessions include Friday's, *Anesthesia Protocols for Difficult Patients* featuring **Jane Quandt, DVM, ACVAA** and on Saturday **Jason Stull, VMD, MPVM, PhD, DACVPM** will address *Human and Animal Health Hazards from Pet Food*.

The Saturday Animal Hall of Fame Awards luncheon will feature **world-renowned polar explorer, Ann Bancroft**. Additionally, over 100 exhibitors will be onsite to share with you the latest and greatest in products and services that they have to offer. And because we know you like fun, Friday evening will consist of a

reception followed by trivia with **Trivia Mafia**. On your way to trivia get your last bids in before the conclusion of the Minnesota Veterinary Medical Foundation (MVMF) **Silent Auction** that ends at 6 pm.

Stay up to date at the Annual Meeting with the **MVMA App (MN VMA)**. The app contains the Annual Meeting schedule, handouts, maps, list of sponsors and exhibitors, parking information, and much more.

A reminder that the Hilton Minneapolis room block ends on Wednesday, January 29, 2020. In order to receive the best rate, you are encouraged to book early. Go to [mvma.org/annual-meeting](http://mvma.org/annual-meeting) and click on Hotel Information to make your reservations online and get the reduced rate.

Please go to [mvma.biz](http://mvma.biz) to register online or call the MVMA office (651-645-7533) for any questions. Hope to see you there!

## Exploring New Horizons MVMA 123<sup>rd</sup> Annual Meeting

Thursday, February 20 - Saturday, February 22, 2020 | Hilton Minneapolis

[www.mvma.biz](http://www.mvma.biz)





## Biological Incidents Awareness

**Wednesday, February 19 | 8:00 am – 4:00 pm | 7 CE credits**

**Free** - Must Select when Registering for Annual Meeting - lunch on your own

The course provides a brief overview of biological incidents that have occurred in the recent past; biological agents that are naturally occurring, could be accidentally released, or could be used deliberately; the typical course of disease and how that may vary in a deliberate incident; an overview of biological agents as terrorist weapons; and methods of protection from biological agents (with an emphasis on protection using methods and equipment readily available to emergency responders and the general public). Biological Incidents Awareness can be considered an introductory course to Emergency Response to Domestic Biological Incidents.

Every participant needs to have registered for a FEMA SID# before January 29<sup>th</sup>, 2020. If you do not have a FEMA SID#, obtain one from <https://cdp.dhs.gov/FEMASID>. You will be required to log into a training portal, register, and take a pre-test before the class start date. At the conclusion of class, the post-test and evaluation will be done electronically on the same portal. **You need to bring an internet-capable device (smart phone, tablet, laptop) to class.**



## Animal Cruelty: Recognizing the Red Flags and How to Report NEW Topic: Emotional Abuse and Neglect in Animals

**Wednesday, February 19 | 8:30 am – 5:00 pm | 6.5 CE Credits - lunch on your own**  
**Free** - Must Select when Registering for Annual Meeting - lunch on your own

This session will prepare you to fill the role of a mandated reporter of suspected animal cruelty. Learn how to identify signs of animal cruelty, document evidence, and report suspected cruelty cases to authorities. Instructors include national and local experts in veterinary forensics, and animal cruelty investigation and prosecution. Format will be lectures and open discussion of cruelty cases and processes. Special topics this year to include: emotional abuse and neglect in animals; and documentation of non-accidental injuries.

### Speakers:

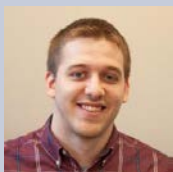
**Ann Olson, Executive Director, Animal Folks; Reese Frederickson, Esq., Pine County Attorney; Allison Liu, DVM, ASPCA New York Animal Hospital, Franklin McMillian, DVM, Director of Well-Being Studies, Best Friends Animal Society**

## Just In Time Lunch Discussion

### Chronic Wasting Disease: Where are We Now?

**Thursday, February, 20 | 12:45 - 1:45 pm**

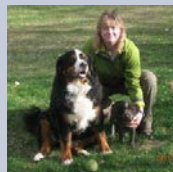
Join the discussion and learn everything you ever wanted to know about chronic wasting disease (CWD) from its first identification in Minnesota cervids to the most up-to-date information. As you well know, during the 2019 Minnesota legislative session provisions related to the state's response of CWD were intensely negotiated. Revisit the fundamentals and explore the future of CWD with those who are on the front lines of research and response to this fatal animal disease.



Cory Anderson, MPH



Linda Glaser, DVM



Michelle Carstensen,  
MS, PhD



Peter Larsen, PhD



Moderator: Matthew  
Boyle, DVM

## General Session



### Blockchain: What Is It and Why Should I Care? Thursday, February, 20 | 7:30 - 8:45 am

Blockchain is the backbone of the bitcoin economy and is increasingly used in the financial service sector, but what relationship does blockchain have with a One Health Perspective? Blockchain is discussed regularly in the context of food safety as the solution for traceability in the event of food borne illness outbreaks. Blockchain is also being used by many other agricultural settings including animal production. However, questions abound: what is blockchain, how does it work, where has it been used, and most importantly, why should I care as a veterinarian?

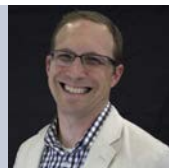
## Breakfast Seminar



### Anesthesia Protocols for Difficult Patients Dr. Jane Quandt Friday, February, 21 | 7:30 - 8:45 am

We will be discussing protocols for those patients that are more challenging to anesthetize. These include brachycephalic dogs, aggressive dogs and cats that are presumed healthy, those that are frail and those that may be hard to touch or hold. We will look at protocols that can provide resistance, those that may have less cardiovascular impact, ways to decrease potential adverse effects in brachycephalic dogs, and how to improve recovery.

## Breakfast Seminar Sponsored by Hill's Pet Nutrition



### Human and Animal Health Hazards from Pet Food Dr. Jason Stull Saturday, February, 22 | 7:30 - 8:45 am

Over recent years, commercial pet food contaminants and chemical adulterants (e.g., bacteria, parasites, mycotoxins, vitamin D3, melamine) have resulted in several disease outbreaks in pets and people. Recent increases in clients feeding raw meat-based diets further add to these human and pet health risks, with concerns such as Salmonella and multi-drug resistant bacteria. This talk will review human and animal pet food-associated disease health risks, highlighting key steps veterinary staff can take to help clients manage these risks.



## Calling all Minnesota Canine, Feline, and Equine practitioners!

Are you concerned about the growing incidence of antibiotic-resistant infections in veterinary patients? We are too, and we need your help.

By understanding how antibiotics are selected and used for in dog, cat, and equine patients, we can better understand the potential influence of antibiotic use on antibiotic resistance in Minnesota practices and identify ways to support Minnesota veterinarians in their stewardship of antibiotics.

We are asking Minnesota companion animal (canine, feline, and/or equine) clinics to partner with the University of Minnesota College of Veterinary Medicine in a study to assess antibiotic use and resistance. UMN research staff will visit your clinic on a date that is convenient for you and review medical records with a staff member. Data from a single day of clinical practice will be collected quarterly (4 times in the year). Data collected will include age, breed, sex, chief complaint and body system affected, diagnosis, antibiotic treatment prescribed (if any), and diagnostic tests conducted. Total commitment for the year-long participation is estimated to be around 8 hours, but will vary based on patient case load. See the attachment for additional information and to learn how participation can benefit your clinic!

Please contact Emma Leof, Program Manager, for additional information or to express your interest: email: [leofx003@umn.edu](mailto:leofx003@umn.edu), phone: 612-301-3274, website: <https://arsi.umn.edu/pps>



# MVMA 123RD ANNUAL MEETING EXHIBITORS

Corporate Supporting Members are in **bold** | Sponsors are in *italic*

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VCA  
Veterinary Books by Success Concepts  
**Veterinary Hospitals Association**  
VetMatrix  
*Vetoquinol*  
VetriScience Laboratories  
Virbac Animal Health  
**Virtuwoof**  
**WellHaven Pet Health**  
**Wells Fargo Practice Finance**  
**Zoetis**

## VT Certification Update

If your CVT has not received their certification card and renewed their certification in 2019, they may be non-compliant. Please have them notify Maria ([mariaN@mvma.org](mailto:mariaN@mvma.org)) at the MVMA.

Certification renewals for 2020 have already begun! Renewing technicians have been notified via mail and/or email. Renewals may be submitted online at [www.mvma.org/certification-renewal](http://www.mvma.org/certification-renewal).

Have a technician looking for CE? Check out our Vet Tech Resources or CE calendar on our

webpage ([www.mvma.org](http://www.mvma.org)). Or check out the Minnesota Association of Veterinary Technicians (MAVT) webpage for CE: [www.mavt.net](http://www.mavt.net).

Are you looking for a "relief" certified technician? Please review our current "CVT Relief List" on our website: <https://www.mvma.org/classified-ads-information>

CVT's should also be on the lookout for emails regarding future free CE events as well as a quarterly e-newsletter starting in 2020!



# 123<sup>rd</sup> MVMA Annual Meeting

February 20<sup>th</sup> – 22<sup>nd</sup>, 2020 | Hilton - Minneapolis, MN

Registrant: First \_\_\_\_\_ Last \_\_\_\_\_ Credentials (DVM, CVT, etc.) \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

Company: \_\_\_\_\_ Mailing Address: Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Email confirmation will be sent when registration has been received and processed. Questions? Call 651-645-7533 or email [info@mvma.org](mailto:info@mvma.org)

## 2/3 Day Registration: (circle selection)

	Early Bird (before 12/24/19)	Registration (12/24/19–1/22/20)	Late (After 1/22/20)
MVMA Member or Non-MN Resident DVM.....	\$325	\$360	\$395
MVMA Life or Inactive or Graduate Practicing Member .....	\$195	\$230	\$265
MN Non-Member DVM.....	\$525	\$560	\$595
Technician or Staff or Other (note: this is <b>not</b> MAVT registration) .....	\$275	\$310	\$345

## 1 Day Registration: (circle selections) Thursday Friday Saturday

	Early Bird (before 12/24/19)	Registration (12/24/19–1/22/20)	Late (After 1/22/20)
MVMA Member or Non-MN Resident DVM.....	\$215	\$240	\$280
MVMA Life or Inactive or Graduate Practicing Member .....	\$120	\$145	\$185
MN Non-Member DVM .....	\$275	\$300	\$340
Technician or Staff or Other (note: this is <b>not</b> MAVT registration) .....	\$145	\$165	\$205

Exhibit Hall or Guest Pass – only available for Non-DVM guests or Non-DVM Spouse.....Access to exhibit hall and Friday night entertainment..... Guest Name: \_\_\_\_\_ \$75

☐ I opt-out of being listed as an attendee in the convention app ☐ I opt-out of receiving mailed information from Exhibitors

## Optional Trainings – Wednesday, February 19<sup>th</sup> Pre-registration REQUIRED and you MUST be registered for Annual Meeting.

Only one option can be chosen; please check your option. CE credits available.

- ☐ Animal Cruelty: Recognizing the Red Flags and How to Report – 8:30am – 5:00pm (breakfast and lunch are not provided) .....\$0.00
- ☐ Biological Incidents Awareness – 8:00am – 4:00pm (Pre-test required; bring internet-capable device; lunch is not provided)..... \$0.00

FEMA SID# \_\_\_\_\_ (this number is required for registration). No FEMA SID#, obtain one from <https://cdp.dhs.gov/FEMASID>

## Meals Options–Must pre-register by checking your choice(s) and circle dietary restriction

Vegetarian &/or Gluten Free

- Breakfasts** ☐ **Thursday** Blockchain: What Is It and Why Should I Care?.....\$0.00
- ☐ **Friday** Christian Veterinary Mission Prayer Breakfast .....\$20.00
- ☐ **Friday** Breakfast Seminar – Anesthetic Protocols for Difficult Patients, Dr. Jane Quandt ..... 1.5 credits..... \$45.00
- ☐ **Saturday** Breakfast Seminar – Human and Animal Health Hazards from Pet Food, Dr. Jason Stull.....1.5 credits.....\$45.00
- Lunches** ☐ **Thursday** Box Lunch with Exhibitors – Just in Time: “Chronic Wasting Disease”..... 1 credit ..... \$0.00
- ☐ **Friday** Business Lunch ..... **MVMA Members only** ..... \$0.00
- ☐ **Friday** Box Lunch ..... **Non-Members only** ..... \$0.00
- ☐ **Saturday** Lunch – Keynote, Ann Bancroft – “Exploring New Horizons” .....\$0.00

## Additional Options Check choice(s) Wellness Center Hours: 2/20 from 2:30pm-5:30pm and 2/21 from 8:00am-11:00am

- Wellness Tests:** ☐ Rabies Titer ..... \$60.00
- ☐ Total Cholesterol ..... \$10.00

**Friday Night Reception and Trivia (prizes for winning teams!) 5:00pm – 7:45pm.....** ☐ I'll be there ☐ Not sure yet ☐ Can't make it

**Payment** Discount Code: \_\_\_\_\_ For questions, please contact us at 651-645-7533 **TOTAL PAYMENT \$** \_\_\_\_\_

Check #: \_\_\_\_\_ Amount: \_\_\_\_\_ Date: \_\_\_\_\_ Credit Card: Visa ☐ MasterCard ☐ AmEx ☐ Discover ☐

Card #: \_\_\_\_\_ Exp: \_\_\_\_\_ CVV: \_\_\_\_\_ Billing Zip Code: \_\_\_\_\_

**CANCELLATIONS & REFUNDS:** Contact the MVMA office in writing at [info@mvma.org](mailto:info@mvma.org)

Registrations are non-transferrable. Refunds are subject to approval – a 10% non-refundable processing fee is assessed. No refunds will be made after February 5<sup>th</sup>, 2020

**Session Checklist** – Please indicate which sessions you are **most likely to attend**, check one box for morning and afternoon on each day you are registered to help us better match room size with estimated attendance.

☐ **Thursday AM (7:30am – 8:45am) Welcome & General Session –**  
**Blockchain: What Is It and Why Should I Care? – Dr. Jennifer van de Ligt**  
*This session does not conflict with the times of the other Thursday morning sessions*

## Thursday AM

(Check one)

<input type="checkbox"/>	Veterinary Practice Plus – Dr. Franklin McMillan & Mrs. Anne Brown
<input type="checkbox"/>	SA I – Cutting Edge – Ms. M. Bye & Drs. M Eisenschenk; J. Lee; & J. Quandt
<input type="checkbox"/>	SA II – Feline – Dr. Michael Lappin
<input type="checkbox"/>	SA III – Wildlife Rehab – Drs. J. Ponder, M. Willette, R. Schott, A. Ahlmann & Ms. G. Buhl
<input type="checkbox"/>	Small Ruminant – Drs. J. Larry Goetz
<input type="checkbox"/>	WeGIVE – Ms. Collen Crockford & Mr. Wil Sampson-Bernstrom
<input type="checkbox"/>	Swine – Drs. Laura Dalquist & Scott Dee
<input type="checkbox"/>	USDA APHIS NVAP – Drs. Robyn Corcoran & Kent Hicks

## Thursday PM

(Check one)

<input type="checkbox"/>	Veterinary Practice Plus – Drs. Katrina Howard, Cody Wiberg & Julie Wilson
<input type="checkbox"/>	SA I – Cutting Edge – Drs. L. Powell; A. Beaudoin; J. Granick & M. Duxbury
<input type="checkbox"/>	SA II – Feline – Dr. Michael Lappin
<input type="checkbox"/>	SA III – Wildlife Rehab – Drs. J. Ponder, M. Willette, R. Schott, A. Ahlmann & Ms. G. Buhl
<input type="checkbox"/>	Small Ruminant – Drs. Cynthia Wolf & J. Larry Goetz
<input type="checkbox"/>	WeGIVE – Ms. Heidi Brenegan; Ms. Colleen Crockford & Ms. Athena Diesch-Chham
<input type="checkbox"/>	Comparative Medicine – Drs. Meier; Barka; Edmunson; LaVallee; Primitivo & Merley
<input type="checkbox"/>	USDA APHIS NVAP – Drs. Mackenzie Reberg & Steve Just

## Friday AM

(Check one)

<input type="checkbox"/>	SA I – Behavior – Dr. Christopher Pachel
<input type="checkbox"/>	SA II – Dermatology – Dr. Sheila Torres
<input type="checkbox"/>	SA III – Alternative Medicine – Dr. Ronald Koh
<input type="checkbox"/>	Practice Management – Dr. Sally Ryan
<input type="checkbox"/>	Bovine – Dr. Paul Fricke
<input type="checkbox"/>	Equine – Dr. Leslie Easterwood

## Friday PM

(Check one)

<input type="checkbox"/>	SA I – Behavior – Dr. Christopher Pachel
<input type="checkbox"/>	SA II – Dermatology – Dr. Sheila Torres
<input type="checkbox"/>	SA III – Alternative Medicine – Dr. Ronald Koh
<input type="checkbox"/>	Practice Management – Dr. Sally Ryan
<input type="checkbox"/>	Bovine – Dr. Joseph Dalton
<input type="checkbox"/>	Equine – Dr. Leslie Easterwood

## Saturday AM

(Check one)

<input type="checkbox"/>	SA I – Immunology – Dr. Richard Ford
<input type="checkbox"/>	SA II – Neurology – Dr. Missy Carpentier
<input type="checkbox"/>	SA III – Surgery – Dr. Clara Goh
<input type="checkbox"/>	Practice Management – Ms. Leslie Mamalis
<input type="checkbox"/>	Bovine – Drs. D. Gourley; J. van de Light; S. Schwabenlander & J. Armstrong
<input type="checkbox"/>	Public Health – Dr. Jason Stull

## Saturday PM

(Check one)

<input type="checkbox"/>	SA I – Immunology – Dr. Richard Ford
<input type="checkbox"/>	SA II – Neurology – Dr. Missy Carpentier
<input type="checkbox"/>	SA III – Surgery – Dr. Clara Goh
<input type="checkbox"/>	Practice Management – Ms. Leslie Mamalis
<input type="checkbox"/>	Bovine – Drs. Michael Hodgman; Ashley Lembke & Mr. Tyrel Lembke
<input type="checkbox"/>	Public Health – Mr. Joshua Burman; Mfr. Emily Wilmes & Dr. Stacy Holzbauer



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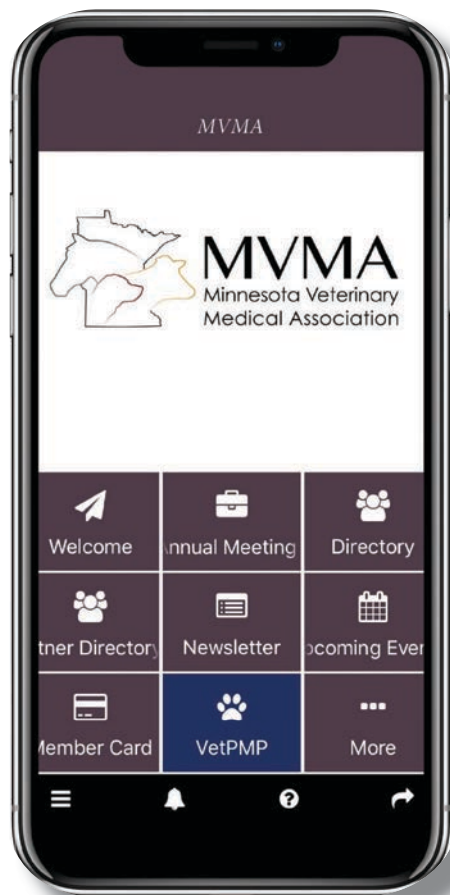
Available on the App Store and  
from Google Play

The everyday MN VMA App will become your mobile tool for the 123<sup>rd</sup> Annual Meeting. Complete with speakers, exhibitors, maps, schedule updates, proceedings and more!

In the meantime, use the MN VMA app to look up old and new colleagues, access the bimonthly MVMA News publication, and see upcoming MVMA events.

Use the directory tile to reach out to MVMA members and see who is attending this year's Annual Meeting.

**Log in with your MVMA username and password.**



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## AVMA Council and Committee Opportunities

We invite you to explore the Council and Committee positions available this year and in 2020. Please visit the Volunteer Opportunities section of the AVMA website to learn more. The list of vacancies includes the incumbents whose terms end in August 2020, and are identified by an asterisk (\*) next to their names. Please note that those individuals eligible for reappointment must still be nominated to be considered.

Nominations for currently vacant positions are being accepted on an ongoing basis until those positions are filled. For positions expiring

in August 2020, the deadline to submit nominations for Committee positions is March 31, 2020, and the deadline to submit nominations for Council positions is April 1, 2020. Please submit all nominations via email to [OfficeEVP@avma.org](mailto:OfficeEVP@avma.org). As a reminder, all committee nominations must include the nomination form and a 1-2 page resume.

If you have a question or would like to learn more about a specific entity, please contact [OfficeEVP@avma.org](mailto:OfficeEVP@avma.org) or 847-285-6605. We encourage you to please forward this information on to anyone else you know who may be interested.



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## Join Us For a Visit to Northern England and Scotland September 2020



Field Farm Tours has customized a trip through the beauty of the charming hills and dales of northern England and the wilds of the Scottish borders and Highlands. Itinerary will be completed soon but highlights include:

- Scottish Highland, Yorkshire Dales and Lake District farm visits
- International Sheep Dog Trials at Castle Howard
- James Herriot museum and village
- Morendun Animal Research Institute
- Holy Island on the Northumberland coast

**September 19-29, 2020**

Please contact Holly Neaton at [hjneaton@gmail.com](mailto:hjneaton@gmail.com) for more information. Space is limited.

Info on Field Farm Tours:

Field Farm Tours Ltd are a UK specialist in the organization of farming based tours worldwide, the preferred agent for many cattle society congresses and providers of agricultural event accommodation.

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# DEA Launches Suspicious Orders Reporting System

All U.S. Drug Enforcement Administration (DEA) registrants, including veterinarians, are now required to design and operate a system to identify suspicious orders they receive from another registrant – such as another veterinarian – and to report those suspicious orders to the DEA.

In this context, an order includes a request from another veterinarian to transfer a controlled substance from one practice/location to another – for example, the transfer of ketamine.

The good news is that the impact on veterinarians who are DEA registrants and veterinary practices should be negligible, and compliance should be relatively straightforward. The AVMA has developed a template that can be used as a resource when developing a system.

## Why is This Reporting Necessary?

The reporting requirements were established in a law passed last year by Congress: the Substance Use-Disorder Prevention that Promotes Opioid Recovery and Treatment for Patients and Communities Act, also known as the SUPPORT Act.

The DEA recently launched the Suspicious Orders Report System (SORS), a centralized database required by the law, where DEA registrants who distribute controlled substances must report suspicious orders from other registrants.

The reporting requirement applies anytime a registrant, including a veterinarian, is asked to provide a controlled substance to another registrant under circumstances identified as suspicious. Suspicious orders include requests from another DEA registrant for controlled substances of unusual size, those deviating substantially from a normal pattern, and orders of unusual frequency, as well as orders that seem suspicious to the receiving registrant for any other reason.

## How to Report Suspicious Requests

The reporting requirement and SORS online database are solely for reporting requests for transfers of a controlled substance from one DEA registrant to another that seem suspicious. If a request to transfer a controlled substance to another registrant does not raise suspicion, there is no need to report it.

The system also is not for reporting any activity related to the administration, prescribing, or dispensing of controlled substances in the ordinary course of veterinary practice. Veterinarians should not use it to report suspicious or drug-seeking behavior by clients.

If a veterinarian believes a request to transfer a controlled substance to another practitioner is suspicious, the veterinarian should take the following actions:

- Do not supply the controlled substance.
- Report the order to the online database (SORS).
- Document the circumstances of the request that precipitated the report to SORS, and retain that information with your system records.

The DEA advises that the system to identify suspicious orders should be maintained in writing and could be requested during an inspection. A veterinarian only needs to register for the database when they need to file a report of a suspicious order.

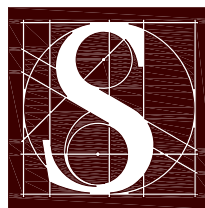
## AVMA Template Helps You Meet the Requirements

The AVMA has developed a template that can be used by AVMA members who are veterinary DEA registrants when developing a system for reporting suspicious orders. It's intended only as a resource. The template includes a fact sheet outlining the reporting requirements.

The DEA also has developed an FAQ page to help registrants understand the reporting system and its requirements:

- DEA Suspicious Orders Report System (SORS) Q&As

The DEA will develop rules that will be published in the Federal Register, and AVMA will review the rules and respond as appropriate. Because this is a new program, it's very likely DEA guidance will change over time. We'll keep AVMA members informed as this happens.



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# WHAT'S NEW AT THE U?

NEWS FROM THE UNIVERSITY OF MINNESOTA COLLEGE OF VETERINARY MEDICINE



## College of Veterinary Medicine Annual Highlights



### College Mourns Loss of Dr. Minicucci

Larissa Minicucci, DVM, MPH, a professor of veterinary public health since 2006 lost her battle with cancer on November 16. In her academic career,

Minicucci made a lasting impact on numerous students as well as the health of Minnesota's animals. Her legacy also includes the launch and growth of a highly successful community medicine program that serves Native American communities on several Minnesota reservations.

Minicucci's unique ability to forge strong community partnerships won her the respect

of colleagues throughout the international veterinary community, as well as the enduring support of students who benefitted from the hands-on training the community partnerships made possible. She directed the veterinary public health degree and residency programs that advance the careers of veterinarians interested in public health careers.

Larissa and her husband, Lou, expressed that the most meaningful way to memorialize her legacy is to give to a University of Minnesota fund that supports community medicine initiatives at the College, including the Student Initiative for Reservation Veterinary Services (SIRVS) that she helped nurture into a robust program. Since her death, over 125 contributors have donated \$14,000 to the fund. You can donate by visiting [z.umn.edu/communitymedicine](https://z.umn.edu/communitymedicine).



### Graduate Student Wins University Competition

Representing the College at the annual Science in Seconds competition--where students have 3 minutes and one presentation slide to describe their research--were Marie Gilbertson, DVM, and Marissa

Oram, both PhD candidates. Gilbertson won the St. Paul campus competition and went on to win the University of Minnesota's competition in November.

Gilbertson's research focuses on the dynamics of feline retroviruses in Florida panthers, and how we can better predict and prevent outbreaks of the deadly feline leukemia virus, in this threatened species. She previously earned a BS in zoology from Colorado State University, and a DVM from the University of Minnesota.

Over 600 institutions worldwide host similar competitions. The

purpose is to teach researchers a key skill: speaking about their work in a concise, meaningful way to people outside of their field.

### Competencies Driving Curriculum Review

With national adoption of the AAVMC CBVE competencies, a comprehensive review of the College of Veterinary Medicine's DVM curriculum is underway. The goal is to ensure the College is producing more confident, competent veterinarians who will thrive in the profession.

## Antimicrobial Stewardship and Surveillance Increasing

A team of faculty at the College of Veterinary Medicine has launched the Antimicrobial Resistance and Stewardship Initiative, aimed at providing high-quality and evidence-based resources for antibiotic resistance and stewardship. The team also will conduct research to advance knowledge of companion animal diseases and treatment. The team is developing a system for robust companion animal disease surveillance to learn more about antibiotic-resistant infections in the pet population, as well as how antibiotics are used locally and nationally by veterinarians treating dogs, cats, horses and other companion animals."

The team developed a pocket guide for veterinarians to review

their practices in prescribing antibiotics. It provides guidelines for carefully prescribing antibiotics for several common bacterial infections in dogs and cats.

Jennifer Granick, DVM, PhD, says "Antibiotic stewardship is the process of improving how we use antibiotics while effectively treating infections. Eliminating unnecessary antibiotic use, along with taking them as directed, and disposing of unused antibiotics properly, can help ensure that antibiotics will work when they are really needed." Granick's areas of expertise include antimicrobial stewardship, and infectious diseases that affect cats and dogs, particularly those that also affect humans.

## National Award Goes to Willmar Poultry Lab Manager



outbreak of highly pathogenic avian influenza put the MPTL at the hub of the outbreak response. This was followed by state funding to remodel and expand the MPTL, which saw Pollock leading the team in packing up the lab, moving it down the street and re-opening for service, and then moving back to new laboratories and offices a year later in 2016.

The American Association of Veterinary Laboratory Diagnosticians presented Stacy Pollock, laboratory manager at the Minnesota Poultry Testing Laboratory (MPTL) in Willmar with the 2019 Outstanding Performance Award for Diagnostic Services--the first time the award has been presented.

The 2015 to 2016 period was tumultuous for Pollock. The

## UPCOMING EVENTS

### AAEP Alumni Reception

December 9, 6:00 to 8:00 p.m. - Oceanaire Seafood Room, Denver, CO

### VMX Alumni Reception

January 19, 7:00 to 9:00 p.m. - Davids Club (Hilton), Orlando, FL

### UMN Equine Conferences

February 7-8 - Leatherdale Equine Center

### WVC Alumni Reception

February 17, 7:00 to 9:00 p.m. - Border Grill, Mandalay Bay, Las Vegas, NV

### MVMA Alumni Reception

February 20, 5:00 to 7:00 p.m. - Orchestra Hall, Minneapolis, MN

### Minnesota Dairy Health Conference

April 8-9 - UM Continuing Education and Conference Center, St. Paul, MN



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Available to MVMA members: the attorneys at Sjoberg & Tebelius, P.A., will offer you a free consultation to discuss the purchase or sale of a veterinary practice, business succession planning, estate planning, employment issues, veterinary liens, and other legal concerns.



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# MVMA Classifieds

## Veterinarians Needed

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We are seeking a highly motivated full-time (or part-time) associate veterinarian to join our fun energetic team in Marshfield, WI. Wildwood is an AAHA accredited hospital, over 34 years now, currently staffed with 4 CVT's, 2 VT's, 1 receptionist and an office manager. Our Family friendly hours are M-F, 8-5pm with Tuesdays being until 7:00pm, no Saturdays, after-hour call or emergencies. In addition to supporting your work/family life, our mission is to be advocates for pets and the human animal bonds between them and their families. We offer the latest in technology with our lower exposure Cadmium plate digital radiographs, digital dental, Dentalaire ultrasonic scalers, ultrasound, surgical laser, therapy laser and more. Associate veterinarians will enjoy a competitive salary with monthly production bonuses. Also, associates may get a generous amount of PTO, health and dental insurance, professional dues and CE allowance, 401(k) plan with a company match and profit sharing options. Please send resume and cover letter to Wildwood Animal Hospital & Clinic at wildwoodvets@aol.com.

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**WE ARE GROWING!** Join our team and help support affordable care in an exciting, supportive environment. Now hiring FT, PT, and relief DVMs. Access Veterinary Care's mission is to increase access to care with our affordable, approachable model. Comprehensive benefits for full-time staff. E-mail resume to greg@MyAccessVetCare.com. Web: <https://www.MyAccessVetCare.com>.

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Brainerd Animal Hospital is a well-established, growing practice located in central Minnesota lake country. We are looking for a motivated individual to help continue growing this great practice. We offer a competitive benefits package with buy-in potential. The practice has full in-house diagnostics, high speed dental machine, and a well-

equipped surgical suite with orthopedic capabilities. Our team strives to be caring and compassionate with all clients, patients, and their individual needs. We are looking for someone who shares this same all-inclusive approach to join our team. Please call 218-829-5118 with any questions or send resumes to brainerdanimalhospital@gmail.com.

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Grand Rapids Veterinary Clinic is looking to hire 1-2 new veterinarians, who are seeking work-life balance in an established, privately owned practice. Grand Rapids offers small town living with big city feel, with an emphasis on outdoor recreation, performing arts and community education; all within our beautiful, year-round, vacation land. We offer the new hire an established AAHA accredited practice with experienced support staff, excellent work culture, mentorship, and competitive compensation package including sign-on bonus. For the right candidate(s) business partnership is a possibility. Come see our progressive growing business, and visit with us about our flexible opportunity. Contact Dr. Leah Gustafson-Towers, Clinic 218-326-0395, or cell, 612-867-2049, leahgustow@gmail.com [www.grvet.com](http://www.grvet.com).

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Superior Animal Hospital & Boarding Suites is seeking an independent, compassionate Veterinarian to join our team! We're focused on making sure our hospital has the right tools to allow our doctors and medical staff the ability to provide excellent service and care. In addition to diagnostic and preventative services, our hospital is equipped with digital radiography, digital dental radiography, in-house labs, cold therapy laser, and ultrasound. We see emergencies, urgent care appointments, walk-ins, and drop-offs. We work hard to help the pets and owners of our community. We also provide full benefits, CE, PTO and 401K! Please reach out to cmcmahon@vetpartners.com if interested!

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SA Veterinary Practice located in

beautiful North-Central Wisconsin looking for a full-time associate to join our work family. We take pride in providing exceptional care to our patients and clients. Our hospital offers wellness/preventative care, laser surgery, laser therapy, ultrasound, in-house lab and digital radiology, with an excellent support staff. Direct questions and resumes to Lorrie Goodroad via email [aametime@gmail.com](mailto:aametime@gmail.com).

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Andover Animal Hospital is hiring a full time veterinarian. We have all the latest equipment in our new facility. Each doctor is assigned a dedicated technician team. We offer a competitive salary and benefit package. New graduates are welcome to apply. Interested candidates contact Dr. Kari Wittmer at [karevet@gmail.com](mailto:karevet@gmail.com)

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Long Prairie Veterinary Clinic is seeking to hire a small or mixed animal associate for our two location mixed animal practice in central MN. In house labs, digital radiographs, excellent staff, great communities. Please contact Jeff at 320-732-6922 or [jsauer958@gmail.com](mailto:jsauer958@gmail.com)

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Pomeroy's Animal Hospital is looking for a full time small animal veterinarian in a 3 doctor veterinary practice located in St. Paul, MN. The basic philosophy in this practice is to work as a team in the practice of quality veterinary medicine and have an enjoyable time doing so. My practice does both western medicine and also some alternative medicine. Knowledge or openness to alternative medicine is a plus, but not required. If interested, please contact Dr. Fred Pomeroy at 651-224-4815 or e-mail at [fwpom@juno.com](mailto:fwpom@juno.com).

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If you are passionate about preventive, high quality medicine, check out Dells Veterinary Services, PC! We support all of our staff to succeed at their areas of interest with state of the art facilities, great CE, weekly team meetings and awesome support. Check us out and

apply at <https://dellsvet.com/joining-the-team/>

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East Lake Animal Clinic is a busy and fast-paced three doctor small animal clinic in south Minneapolis. We are independently owned and have been serving the Longfellow-Hiawatha neighborhood for over 30 years. Our knowledgeable team is skilled in providing quality services for companion animals, including dentistry, diagnostics, dermatology, orthopedics, nutrition, internal medicine, surgery, and preventive health care. We are seeking a full-time Associate Doctor of Veterinary Medicine, either experienced or a new graduate. Ideal veterinarian candidate would be an enthusiastic, positive, self-motivated individual who is passionate about caring for our patients, clients, and fellow team members. [eastlakeanimalclinicpm@gmail.com](mailto:eastlakeanimalclinicpm@gmail.com).

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Animal Medical Center on Crow River is seeking FT and PT DVMs. Positions available for small, mixed and large animal interests. All that love to practice and those just beginning are encouraged to apply. One hour west of the Twin Cities, Hutchinson is a growing city of 15,000 with associated amenities. Great parks, trails, schools, lakes, year-round indoor/outdoor recreation. Established clinic with full diagnostic capabilities and support staff. Submit resume to [animaldr@hutchtel.net](mailto:animaldr@hutchtel.net) and questions to Katie at 320-587-4044.

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Brighton Veterinary Hospital has an opening for a full time or part time veterinary associate, located in New Brighton. Our distinction is quality small animal and exotic animal medicine and surgery. Transparent and endearing relationships with clients and a culture of trust is central to our practice. Routine consultations with outside specialists is valued. Our practice is well equipped and offers competitive salary and benefits. Please contact via email [bvethosp@hotmail.com](mailto:bvethosp@hotmail.com) or 651-636-1063.

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Rogers Pet Clinic is seeking a full time small animal veterinarian. We are a two plus doctor practice located in Rogers MN, a high growth community just northwest of the metro. Our facility is well equipped and fully integrated, and places a main emphasis on quality medicine. We offer digital radiography, including dental, complete Idexx

laboratory with Cornerstone software and ultrasound. Our staff is educated, well trained and team spirited. We offer a generous benefits package including IRA, health, CE, paid time off, uniforms and pet discounts. If you are looking for personal growth, with future possibilities to partner or own, please call. Don't miss this opportunity to join our team. Please email your cover letter and resume to [sspears@rogerspetclinic.com](mailto:sspears@rogerspetclinic.com), for more information call 763-428-8688, ask for Scott.

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Fantastic opportunity to join East Central Veterinarians' team of 10 dedicated and diverse DVMs! Flexible scheduling with no on-call, skilled support staff, and beautiful facilities await the seasoned or newly graduated veterinarian who joins our practice. Two clinics with full in-house/send-out lab capabilities, digital radiology, ultrasound, surgical laser, multiple exam rooms, surgery suites, and separate dental suite allow each DVM to hone their skills to deliver the best possible plan for each patient. A robust and diverse clientele ensure that no two days are alike! Enthusiastic mentoring is available for new grads. [schurrerdvm@ecv.vet](mailto:schurrerdvm@ecv.vet).

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Cottage Grove Animal Hospital is looking for a FT/PT small animal veterinarian to join our team. We treat our clients like family and we want to continue this tradition. Experience is preferred but all resumes will be considered. We have a generous benefits package. Please email your resume to [cgahospital@gmail.com](mailto:cgahospital@gmail.com).

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The Montrose Veterinary Clinic in Montrose, SD is seeking to hire an additional veterinarian. We are looking for someone with a strong emphasis in dairy and beef cattle. Palpation and ultrasound skills are required. Opportunities in small animal, equine, swine, and small ruminants also exist. Competitive salary, benefits, truck and equipment are provided by the clinic. We welcome both experienced applicants and qualified new graduates. Mentoring is available to all new graduates. Please send cover letter and resume to [montrosevetclinic@goldenwest.net](mailto:montrosevetclinic@goldenwest.net).

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Full Time Small Animal Veterinarian wanted for a 7 Dr. practice with 2 clinic locations. Our practice is within 30 miles of Rochester in Southeastern

Minnesota. We have Idexx and Heska in house lab equipment, Sedivue urine analyzers, digital x-ray, dental x-ray, online pharmacy and a competent team of technicians. We seek to provide a supportive culture for our team members. The position will focus on small animal medicine and surgery. Benefits include paid time off, generous discount on service and product for personal pets, health insurance, and a SEP IRA. Call Dr. Lorch at 507-523-2136 for more information. <https://www.lewistonvet.com/> and <https://www.eyotavet.com>.

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MN SNAP is a non-profit organization providing high-quality high-volume spay/neuter in a professional and compassionate environment. We are searching for a FT veterinarian to join our mobile teams. Please see the full description of qualifications at [mnsnap.org](http://mnsnap.org).

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Barron Veterinary Clinic is seeking an enthusiastic professional to join our team as a full-time Small Animal Veterinarian. We are a mixed animal practice that specializes in providing high quality, compassionate care for our patients. We place a premium on individual care for each patient with an emphasis on client communication and education. Candidates must have a positive attitude, be willing to work independently and are able to work well with others. We have a newly remodeled facility with equipment that includes surgical laser, digital radiology, dental equipment with digital dental radiology, and in house laboratory. We offer a generous compensation package including: Liability insurance, CE, PTO, licenses, dues and subscriptions. New graduates are welcome to apply. [Lisahansendvm@yahoo.com](mailto:Lisahansendvm@yahoo.com).

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Seeking energetic personable individual for full time, predominantly small animal position. If you are looking for work in a 4 doctor mixed animal practice in a dynamic small city of 25000 in southeastern Minnesota, this might be right for you. Well equipped surgery suite, 2 anesthesia units, monitors, dental wet/dry table, IDEXX CBC/Chemistry, digital radiography, ultrasound, K-laser and more. Well-staffed, 6 technicians, 2 receptionists. New grads or experienced. Partnership encouraged. Externships welcomed. [skolsondvm@austinvetclinic.net](mailto:skolsondvm@austinvetclinic.net)

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The Princeton Animal Clinic is seeking a PT/FT small animal DVM. Experience is preferred, but all resumes will be considered. All DVMs will have all professional dues and CE paid for; FT DVMs also receive dental, medical, and paid time off. We offer small animal surgical and medical services. We are located ~45 miles north of the Twin Cities. Please e-mail resumes to pvetclinic@yahoo.com or fax to 763-389-5759.

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Small animal practice looking to hire part/full time veterinarian in Detroit Lakes MN 50 minutes from Fargo ND. Located in beautiful lakes country with many outdoor activities. In house diagnostics including digital radiography. After hours calls handled by local emergency clinic. Benefits available. Call 218-847-5674 or email dvms@arvig.net for information.

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Guiding our clients with education, respect, and compassion, Chaska Valley Veterinary Clinic provides exceptional and personalized veterinary care for patients in all stages of life. By providing the highest standard of care in medicine, surgery, and dentistry we treat our client's pets as if they were our own. At Chaska Valley Veterinary Clinic, our doctors, technicians, and support team members work hard to keep current with the ever-evolving practice of veterinary medicine. We are searching for a like-minded veterinarian who shares in our core values of respect, collaboration, continuous learning, having fun, and wow service. Our veterinarians enjoy: Work/Life balance - 3 or 4 day work week available Competitive salary Generous PTO - 160 hours year one Medical, Dental, Vision, LifeLiability and Malpractice Insurance Professional licenses and dues Practice Freedom - No corporate protocols or mandated formulary. sweber@lakefieldvet.com.

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Nicollet Veterinary Clinic, Nicollet, MN (Greater Mankato area, 75mi SW of Twin Cities) 4 doctors eager to mentor; High quality care; Informal, personal care emphasizing human/animal bond; Shelter medicine opportunity; In-house lab, dental high speed drill & x-ray, therapeutic laser, Fear Free certified staff, PetDesk app; Competitive benefits; 507-381-8273; galabeck@msn.com.

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Waconia Veterinary Clinic, located in Waconia, Minnesota, is seeking a FT/PT small animal associate veterinarian. We are a busy, seven doctor mixed animal practice. AAHA-accredited and Cat Friendly certified. We offer modern equipment including in-house lab, digital radiography, ultrasound, and more. Our support staff is highly experienced and efficient. Morning/evening shifts and a Saturday rotation. Competitive salary and benefits. Submit resume to dr.brad@waconiavet.com.

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Prairie Winds Veterinary Center in Fargo, ND is seeking an Associate Veterinarian for predominately small animal practice. Applicant must have excellent communication skills, positive attitude, strong work ethic, be team oriented, and handle patients in a caring and compassionate manner. Contact Dori at prairiewindsvet@hotmail.com or call 701-356-5600 for more information.

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North Branch Veterinary Hospital located north of Minneapolis, MN is seeking an experienced veterinarian for our busy, rapidly growing practice (Generous Sign-on/Retention Bonus). We offer our clients the best care and take pride in our customer service. We have all the toys, including digital x-ray, dental digital, complete IDEXX lab, laser, laparoscope, new ultrasound, and blood pressure that allows us to offer the best to our clients. We have a well-trained and stable staff. We offer an excellent compensation and benefits package. More information at <https://www.northbranchvet.com/>. Please submit resumes to smoss@nva.com.

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Due to continued growth and success, our small animal/exotics, 50+ year practice located in West Central Wisconsin, is seeking a full-time and part-time, motivated SA veterinarians. The ideal candidate will be an excellent communicator, energetic, client-friendly, compassionate, possess a positive attitude and solid medical, surgical and dental skills. Our 5 doctor practice offers a friendly, experienced staff with a well-equipped clinic including ultrasound, cold laser therapy, IDEXX in-house diagnostic laboratory, laser and orthopedic surgery, ultrasonic dental unit, and digital radiography. Experienced and new graduates welcome to apply. **GENEROUS SIGN-ON BONUS AS WELL AS MILESTONE BONUSES AVAILABLE.** Competitive

salary and benefits. Please send resume and cover letter to Jayne Munkwitz at Eau Claire Animal Hospital, 2504 Mall Drive, Eau Claire, WI 54701 or jayne@ecanimalhospital.com.

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Enjoy a pleasant workplace in a great area to live! We are looking for a PT or FT SA +/- Exotics Veterinarian to join our progressive practice (in house lab, dental unit, digital x-ray, ultrasound, surgery, and more!) in North Central Minnesota. Benefits include CE expenses paid, professional memberships, disability insurance, PTO and work weeks of M-F 8-5 pm, no on-call! Salary will commensurate experience, ProSal and buy-in potential. Please email us at upnorthvet@yahoo.com.

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Hopkins Pet Hospital is looking for a full Veterinarian that has the ability to do basic surgery and general preventative medicine. The private owners of Hopkins Pet Hospital are open for discussion of partnership/ownership. Hopkins Pet Hospital is an established small vet clinic that has been present in the western suburb of Minneapolis for over 60 years. Hopkins Pet Hospital has a full Idexx laboratory, digital x-ray and cold laser therapy. The clinic is looking for a self-motivated, dedicated individual who will be part of the veterinary/client/patient team. Competitive salary and benefits. Contact: 952-935-5566, Hopkinspethospital@yahoo.com.

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Petersen Pet Hospital is seeking a full-time or part-time associate veterinarian to join our team. We are an AAHA accredited, Fear Free, and Cat Friendly small animal hospital. We are located in a new 9500 sq ft hospital in Hiawatha, Iowa. Submit your cover letter and resume to bpetersen@petersenpethospital.com.

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Small animal veterinarian needed at Edina Pet Hospital. We need a team player with excellent communication skills and the ability to do basic procedures. We are willing to train the right person. Competitive salary, great staff/clientele, equipment and benefits available. Please, send resume to Eversman@aol.com.

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Join Marshall Road Animal Hospital and apply today! We are known for our relaxed work environment, flexibility, and friendly compassionate care. Our clinic

is equipped with in-house lab, digital rads, digital dental rads, ultrasound, and other essentials. Electronic medical records and plenty of workstations. Mentorship opportunities available. Skilled Certified Veterinary Technicians and support staff to assist you. Applicants should have a good sense of humor, be flexible, fun-loving, yet professional. Schedule that emphasizes work/life balance and NO on-call or after hours emergencies. Excellent wages, benefits include health, dental, liability, CE allowance, PTO, DVM license/membership renewals, uniform allowance, employee discount, and more. Visit [www.marschallroadvet.com](http://www.marschallroadvet.com) for more info. Please contact Dave at [marschallroadanimalhospital@yahoo.com](mailto:marschallroadanimalhospital@yahoo.com) or 952-445-7956.

Come to beautiful Bemidji! Headwaters Veterinary Center is seeking an associate veterinarian for our family-oriented practice. We have a fun, professional staff who prides ourselves in healthy communication with each other and our clients. We focus on providing high-quality, personalized, care-minded medicine in a 'small-town', no-pressure atmosphere. We treat others with the Golden Rule in mind. Our clinic offers in-house Idexx laboratory, digital radiography, and an array of relationships for referral in specialized areas of medicine & surgery. We care about each other and for our clients/patients. If you're looking for a relational work environment with an emphasis on living a balanced life, please contact us! Salary and benefits negotiable. No weekends. Contact information: [tom.rietveld1@gmail.com](mailto:tom.rietveld1@gmail.com) or 218-333-9010.

Coon Rapids Pet Hospital is looking for a full or part-time associated small animal veterinarian. Advanced equipment, competitive pay and benefits, experienced support staff that works as a team and experienced doctors to collaborate with. Please send your resume to fax: 763-755-0196; email: [docepp7@msn.com](mailto:docepp7@msn.com); or call Dr. Jay Epping @ 612-845-7705.

Animal Humane Society is hiring for a full-time Veterinarian. Please use the link below to apply: <https://cho.tbe.taleo.net/cho02/ats/careers/v2/>

## Veterinary Technician Needed

Ruff Start Rescue is growing quickly and looking to hire a CVT or experienced assistant. We are located in Princeton and looking for a CVT with experience to provide examinations and help with high volume alteration surgery. Full or part-time available. Salary: DOQ. Resume and cover letter submitted to [apply@ruffstartrescue.org](mailto:apply@ruffstartrescue.org).

WE ARE GROWING! Join our team and help support affordable care in an exciting, supportive environment. Now hiring FT, PT, and relief CVTs. Access Veterinary Care's mission is to increase access to care with our affordable, approachable model. Comprehensive benefits for full-time staff. E-mail resume to [greg@MyAccessVetCare.com](mailto:greg@MyAccessVetCare.com). Web: <https://www.MyAccessVetCare.com>.

Self-motivated CVT with great communication skills is sought for PT/FT employment at a growing, well established practice in southwest metro. Chaska Valley Vet Clinic practices high quality, caring medicine in a fun work environment and offers competitive pay and a great benefit package. Email resume & cover letter to [tericvvc@gmail.com](mailto:tericvvc@gmail.com).

Caravan Vet is growing and looking to hire another CVT! We are the Twin Cities' only full-service veterinary house call practice. Our ideal CVT has experience, loves cats and dentistry, and wants to build relationships with clients. Full or part-time available, \$16-19/hour. Email resume and cover letter to [anna@caravanvet.com](mailto:anna@caravanvet.com).

Faribault Veterinary Clinic is looking to hire a FULL TIME Veterinary Technician. We are a busy, 5 DVM, 10 Technician, AAHA accredited, mixed animal practice, located 30 minutes south of the Twin Cities. Digital x-ray and dental x-ray- in-house blood machines - health Insurance - dental Insurance - paid time off - paid holidays - flexible schedule - every other saturday - employee discount - continuing education opportunities. Experienced technicians, as well as new graduates welcomed! Please send resumes to [pets@faribaultvet.com](mailto:pets@faribaultvet.com).

Akin Hills Pet Hospital is looking to add another veterinary technician or veterinary assistant to our team. We are a progressive small animal hospital located in growing Farmington, MN and serve the surrounding south metro area. We offer competitive pay, paid time off, holiday pay, simple IRA, uniform and CE allowance and a generous pet medical benefit. Our clinic utilizes electronic medical records, digital radiography and digital dental radiography, Idexx Lab suite, and full anesthetic monitoring. Please email your resume Attn: Mary at [info@akinhillspethospital.com](mailto:info@akinhillspethospital.com).

Long Prairie Veterinary Clinic would like to hire a full or part time veterinary technician for our mixed animal practice. Most of the work will be small animal but knowledge of farm animals will be useful. Please contact Jeff at 320-732-6922 or [jsauer958@gmail.com](mailto:jsauer958@gmail.com) for more information.

New Ulm Regional Veterinary Center is looking for a full time veterinary technician. We are a progressive 4 doctor practice. Candidate should enjoy working in fast paced environment - ability to multitask - be a team player - strong work ethic. Benefits include health insurance - vacation time - CE allowance - uniform allowance - 401K - paid holidays. Send resume to [denisekuester@nurvc.com](mailto:denisekuester@nurvc.com).

Certified Veterinary Technician Wanted for our Skilled Team Birch Lake Animal Hospital is a well-established, highly successful practice located in White Bear Lake, MN. Our hospital hours offer our staff the opportunity for work-life balance while still providing excellent patient care. A full-time certified veterinary technician position is immediately available. You will be joining a team of 4 veterinarians and 9 support staff who truly enjoy practicing medicine and are dedicated to their patients. You must share a desire to work closely with a warm, compassionate, highly skilled team of experienced patient advocates who believe in the highest quality of medicine and client care. We offer a solid future in a growing practice with competent, friendly staff and an ideal working environment. Our facility includes digital dental and full body radiographs, an in-house lab and laser therapy. Our benefit package includes a health insurance

stipend, life and disability insurance, employer matching retirement savings, paid time off and discounts on veterinary services and products. Email resume and cover letter to [nicole@birchlakeanimalhospital.com](mailto:nicole@birchlakeanimalhospital.com)

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Rice Pet Clinic in St. Paul, is looking to hire a full time Veterinary Technician. Our ideal candidate is hardworking, self-motivated, and a positive-minded individual who is passionate about caring for our patients, clients, and fellow team members. Send your resume and cover letter to [support@ricepetclinic.com](mailto:support@ricepetclinic.com).

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Animal Medical Center on Crow River in Hutchinson MN is seeking a FT CVT. 1-hour west of the Twin Cities. Established clinic with full diagnostic, surgical and dental capabilities. Digital x-ray, digatherm camera and laser therapy. Fully utilize your CVT skills plus continual in-house training. Submit resume to [animaldr@hutchtel.net](mailto:animaldr@hutchtel.net) or call Katie at 320-587-4044.

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Be Happy, Work Here! Eagan Pet Clinic wants to add a skilled CVT to our fun, drama free, team based practice. We offer competitive pay and benefits plus an environment that encourages individual growth and constant learning. Find out more at [www.eaganpetclinic.com](http://www.eaganpetclinic.com). To apply, send an email with cover letter and resume to [ebolin@eaganpetclinic.com](mailto:ebolin@eaganpetclinic.com).

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Rogers Pet Clinic is currently seeking a full time Veterinary Technician. We are a two plus doctor practice located in Rogers Minnesota, 20 minutes northwest of the metro (just off of interstate 94). Our practice places an emphasis on quality medicine. Our clinic is fully computerized and equipped with digital radiography including dental, complete Idexx lab, and ultrasound. Our staff is educated and well trained. Don't miss this opportunity to join our team. Applicants must currently have their CVT or be very close in the process of obtaining it. Please email your cover letter and resume to [sspears@rogerspetclinic.com](mailto:sspears@rogerspetclinic.com), or call 763-428-8688, ask for Scott.

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Full or part time Certified Veterinary Technician needed. We are an AAHA accredited full service companion animal hospital which practices

high quality medicine/surgery with computerized records. We strive for excellence in patient care, client education, and staff training. Please contact Laurie at 952-848-0913 or email resume to [lauried@allpawsvets.com](mailto:lauried@allpawsvets.com).

## Position Available

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Ruff Start Rescue is looking to hire a Cat Foster Manager. This position oversees 100-200 cats, working closely with foster homes on a daily basis. Veterinary technician background beneficial to ensure medical attention is provided accordingly. Full time. Position description available at [www.ruffstartrescue.org](http://www.ruffstartrescue.org). Resume and cover letter submitted to [apply@ruffstartrescue.org](mailto:apply@ruffstartrescue.org).

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Caravan Vet, the Twin Cities' only full-service veterinary house call practice, needs another experienced Customer Service Representative! The CSR will answer calls and emails, schedule appointments, fill prescriptions, and generally support the functioning of our awesome mobile practice! Part-time to start, \$16-19/hour. Email resume and cover letter to [anna@caravanvet.com](mailto:anna@caravanvet.com).

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Veterinary Behavior Specialties of MN ([www.vetbehaviormn.com](http://www.vetbehaviormn.com)) is seeking a warm, caring individual as part of our excellent client care team! Emphasis on clerical & organizational skills with strong attention to detail, as well as empathetic client communication. 30-40 hours/week. Wages commensurate with experience and skill level. Please send cover letter and resume to: [info@vetbehaviormn.com](mailto:info@vetbehaviormn.com).

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Ridgewater College seeking applications for a Full-Time Instructor who qualifies to teach in our Veterinary Technology Instructor program. For information, view qualification and experience requirements or to apply visit [www.ridgewater.edu/jobs](http://www.ridgewater.edu/jobs) - Faculty Positions. Applications accepted until position is filled. AA/EEO employer - A member of Minnesota State.

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Full or part time Veterinary Technician Assistant needed. We are an AAHA accredited full service companion animal hospital which practices high quality medicine/surgery with computerized records. We strive for

excellence in patient care, client education, and staff training. Please contact Laurie at 952-848-0913 or email resume to [lauried@allpawsvets.com](mailto:lauried@allpawsvets.com).

## Practice For Sale

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Dream lifestyle in West Central MN lakes area. 1 DVM, mixed animal - 70% small animal with the owner willing to continue to work the large animal. 3400sf building also for sale. Don't just weekend at the lake, live at the lake! Contact Nikki@SimmonsMidwest.com or 877-322-6465.

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South-Central Minnesota. Small animal practice for sale grossing \$1.35M. Buyer should make an income of \$178,000 after expenses/mortgage. Call for details. (MN-3010). Contact Dr. Kurt Liljeberg - (800) 380-6872, or [kurt@tpsgsales.com](mailto:kurt@tpsgsales.com).

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Motivated Seller - Price Reduction! North Minneapolis Area/Anoka County. Small animal practice for sale grossing \$823K. Practice is offered at \$450K; Real Estate is offered at \$250K. \*\*\*MAKE OFFER!\*\*\* (MN-1050) Contact Dr. Kurt Liljeberg - (800) 380-6872, or [kurt@tpsgsales.com](mailto:kurt@tpsgsales.com).

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When buying or selling a veterinary practice, rely on the expertise of the Total Practice Solutions Group. See our display ad in printed issue. Contact Dr. Kurt Liljeberg of Total Practice Solutions Group for a free consultation - (800) 380-6872, or [kurt@tpsgsales.com](mailto:kurt@tpsgsales.com).

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Recently retired solo DVM practice for sale or lease in Mankato MN. Terms negotiable. Start up or practice expansion possibilities. Leave message at 507-835-5117 or at e-mail [LNSunde@hotmail.com](mailto:LNSunde@hotmail.com).

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St Paul practice for sale. Established (20 yr.) Small Animal Practice Grossing \$600K+ Offered for sale at \$350K. Building is also available and is negotiable. Contact Ted Beery Consulting 651-329-6180 or [tbcon@aol.com](mailto:tbcon@aol.com).

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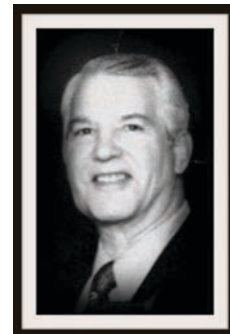
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Central Minnesota. Well-equipped small animal practice for sale grossing \$811K. Buyer should make an income of \$168,000 after expenses/mortgage. Call for details. (MN-2050). Contact Dr. Kurt Liljeberg - (800) 380-6872, or kurt@tpsgsales.com.

Hennepin County, Minneapolis Area. Small animal practice for sale grossing \$870K. Px has been serving the community for more than 20 years. Buyer should make an income of \$140,000 after expenses/mortgage. Call for details. (MN-3050). Contact Dr. Kurt Liljeberg - (800) 380-6872, or kurt@tpsgsales.com.

## Relief Veterinarian Available

Gail A. Gieseke, DVM - Small animal relief veterinarian available in Cook, Lake and St Louis counties. Very experienced with surgery and dentistry. Strong communication skills. Contact: gagieseke@gmail.com or (952) 412-5719.

Todd J Pavak, DVM, DACLAM - Small animal relief veterinarian (U of M, 99), Twin Cities. Very enthusiastic with exceptionally strong surgical and client communication skills; toddpavak@gmail.com, 928-233-5486.

Dr. M. Catherine Wisely, DVM, CVA - Over 18 years experience in the busiest small animal clinics. Certified acupuncturist (Chi). Top producer. Top requested doctor. Compassion + communication + hard work = happy clients/patients. Detailed medical records and ever the team player. Twin Cities and surrounding. Contact: 310-497-5261 or drwisely@me.com.

Victori Ribeiro, DVM - Communicative, productive SA veterinarian available for relief in the Twin cities, surrounding areas and Western WI. Licensed in MN/ WI. Experienced in surgery, dentistry, internal medicine. Outstanding customer service, client-building skills. Contact me at neyx0003@umn.edu or 651-503-0482.

Arlice Olson, DVM - Small animal relief veterinarian working to support your clinic's assets. 25+ years of experience. (612)616-2317 or arliceo@hotmail.com

Ann Burt, DVM - Small animal relief veterinarian, short or long term, MN or Wisc. Reliable, Enthusiastic, Excellent client communication skills, 30+ years experience. 612-729-6550, poochcrazy1@yahoo.com

Aleda Tysver, DVM - Compassionate, enthusiastic, dependable small animal relief veterinarian. Licensed in MN & WI. Over 15 years experience in relief work. Contact me at 612-991-4730 or email: aledam@juno.com.

## For Sale

North Paws Veterinary Clinic is selling a 5 year old dental x-ray unit. This includes the wall mounted x-ray machine and handheld remote device. (No sensor or program included.) Lake Superior can disassemble and reassemble at new location. Please contact northpawsvet@gmail.com for details. \$1800 price negotiable

NW Minnesota practice closed. Equipment and furnishings for sale. Fosston, MN. Buyer packs and hauls. View online at www.crookstonpetclinic.com

## New! Avian & Exotic Medicine

Andrew Bean, DVM, MPH, Practice Limited to Companion Exotic Mammals, offers expertise and referral care for exotic species including: rabbits, all rodents, ferrets, sugar gliders, hedgehogs, parrots, songbirds, waterfowl, backyard chickens, turtles, tortoises, and non-venomous lizards and snakes.

  
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# QUICK TIP

**Are you thinking you can handle all the details of selling your practice on your own?**

**You don't know what you don't know.  
Don't jeopardize your investment!**

There are a lot of details that go into selling your practice. The timing of each step and when things happen is critical to a successful sale. If you don't know what you are doing, you could end up jeopardizing all of the years you have spent building up your hospital and your investment.

**Here is just one of many examples that can happen...**

I am currently working with two different sellers who are selling to two different buyers. In both cases, the buyers requested remote access to my client's veterinary software. I immediately advised both of my clients that this should not happen; at least not yet. The reason is simply that it's too early in the process. We didn't even have drafts of legal documents. Had the buyers been given access to the seller's veterinary software and the sale were to fall through, their client data would have been jeopardized. Meaning, the buyer, who is no longer a buyer, would have all of their client information! Even worse, if the buyer owns another practice nearby, they could easily start sending reminders and other marketing materials to the seller's entire database essentially "stealing" their clients. I am confident that without my advice, both clients would have allowed the buyer to download their client database before they had any comfort that the sale was actually going to happen.

Selling your hospital is likely one of the largest financial and emotional transactions you will encounter in your lifetime. Don't go it alone! Hire someone like us to guide you along the way, help you maximize your sale proceeds, protect your investment, and minimize your stress.

## Current Listings in Minnesota:

1. NE Minneapolis area, MA Px, 5,400 SF facility, great price! 2. West Central MN, 1 DVM, MA Px, 3,400 SF facility on busy hwy!

**\*\*Visit our website for additional details on our listings\*\***



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Dr. Scott Murphy  
Owner, Twin Cities  
Veterinary Surgery

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Winner, Winner, Chicken Dinner! Stop by our booth to find out about this year's Social Media contest for a chance to win a Grand Prize of \$300, Second Place prize of \$100 and Third Place prize of a Scott Build, Love Your Melon style beanie.

## Games & Giveaways

Feeling Lucky?! Try your hand at Spin the Wheel and other games of chance when you visit our booth for a chance to win Bottle Openers, Pens, Chip Clips, Deck of Cards, Koozies and MORE!

## Booth #119 & #218

Be sure to stop by and say Hello! We look forward to seeing you all at this year's MVMA Meeting & Exhibition on February 20, 2020.

## Sponsorship Level

Scott Build is proud to be a Bronze Level Sponsor of the MVMA Meeting & Exhibition in 2020 and to provide you with Scott Build Note Pads to use during and after this year's event.



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